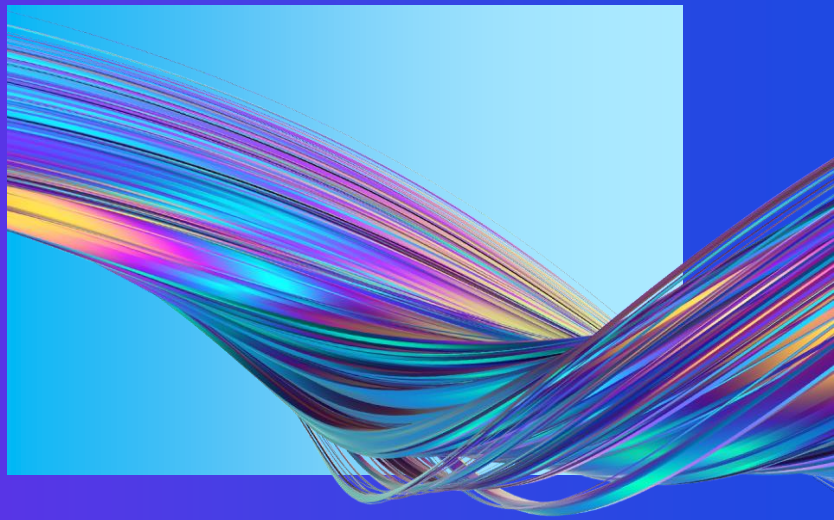




Investment analytics

Valuation Modelling Solution

Transaction Context



Answer to “What if”-type of questions

Our clients are faced with increased challenges for making investment decisions and effective capital allocation, including:



Increased economic uncertainty



Unutilised wealth of data



Radical changes in business operations



Increased scrutiny from financial sponsors



What if these challenges can be analysed real-time? Our Investment Analytics Solution allows our clients to analyse investment projects effectively and efficiently. Benefits include:



Simulates the financial viability real-time



Flexible, easy yet powerful comparative and comprehensive analysis



Integrated and holistic cross-functional solution



Market leading insights from our proprietary benchmarking data

Support throughout the deal cycle (and beyond it)

We support our clients to reduce bias and gut-instinct deal decision making, and provide a solution for forward-looking and predictive insights to shape the business strategy and ensure optimal investment decisions.



PRE-DEAL

Speedy go/no-go decision through rapid assessment of valuation

- Utilise a “smell-test driven” light model to rapidly assess an investment opportunity maximising the use of limited data with simplified assumptions and
- Our valuation expertise also combines benchmarking with industry and comparable deal experience.



IN-DEAL

Integrated and holistic view for informed decision making

- Turn mountains of data into integrated insights and perform comprehensive scenario and sensitivity analysis,
- Understand and articulate key value drivers, risks and return, and
- Improve visibility for finance providers and external lenders.



POST-DEAL

Track value delivery for investment appraisal, monitoring and reporting

- Protect value and ensure no late surprises through streamlined model processes to satisfy financial reporting requirements or internal budgeting / forecasting and
- Perform strategic options analysis and make capital allocation decisions through comprehensive analyses.

Our tailored approach

Our Investment Analytics Solution will pull together all the key value drivers from our collective analyses and experience, translating them into value implications for the strategic objective.

We draw on our extensive experience to provide the desired level of assurance that the valuation model is robust to satisfy the required purpose (for decision making, reporting, performance management and investment appraisal purposes, as well as being lean enough to be used as the main tool in day to day strategic analysis).

In particular, our solution will include the following:



Commercial and industry deal expertise, in addition to technical modelling



Tailored complexity to meet your requirements



Robust, transparent and well-structured Excel-based visualisation



Advice to shape the end product models into appropriate deliverables



Tailored for a stand-alone project as well as a portfolio of projects



Model Specification Document for clarity to the solution structure

Illustration of our deliverable

Our analytics solution is visualised in a way that it cuts through a significant volume of cross-functional data, provides “One-Integrated Insight” and allows users to perform comprehensive scenario, sensitivity and risk analysis.

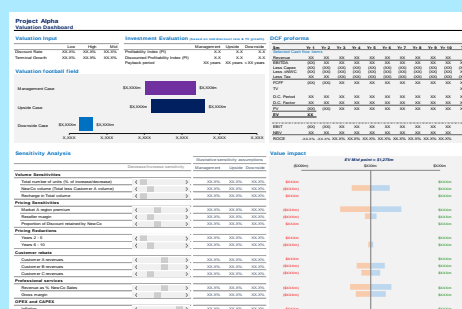
The valuation dashboard from Exhibit 1 allows users to:

- Understand and articulate key value drivers, risks and return for effective investment and divestment decisions,
- Test the value impact from flexible and adjustable scenarios and sensitivities real-time (both from a historical performance perspective and future performance perspective with forward-looking insights), and
- Estimate the risk in built into the valuation based on the probability distributions of the main key value drivers.

The operational dashboard from Exhibit 2 allows users to:

- Track value delivery and monitor key financial and operational KPIs,
- Test the impact on key financial and operational KPIs through the use of flexible and adjustable scenarios and sensitivities real-time,
- Understand and articulate how key financial and operational KPIs are translated into value, and
- Streamline processes to satisfy reporting requirements.

<Exhibit 1: valuation dashboard>



<Exhibit 2: operational dashboard>



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