



Accelerate your Procurement transformation

KPMG Powered Enterprise Procurement enabled by Coupa



Procurement Transformation is more than just implementing technology. It's the foundation on which the function builds tangible value and capability to make organisations stronger, smarter and safer. However, Procurement Transformation services may seem time and cost prohibitive and exclusively available to large multinationals. Organisations with **“mid-market” Procurement expenditure** still need to manage spend, but also need Procurement Transformation to be done with an **“out of the box”** delivery model that enables **rapid, scalable deployment**.

Unlocking Procurement Transformation for all

Organisations with mid-market procurement expenditure face daunting challenges

- > How can I better control my spend?
- > How do I ensure resilience within my supply chain?
- > How do I meet increasing risk and regulatory demands?
- > Can I afford and resource Procurement Transformation?
- > What can I do to ensure successful delivery, rapid ROI and ongoing service evolution?

KPMG believes that mid-market organisations should enjoy the benefits of Procurement Transformation, delivered as a service, with one monthly fee



Customer-centric procurement



Insights and analytics



Agile operating model



Digital procurement platform



Workforce of the future



Supplier-centric procurement



Category Innovation



Supply Resilience

Introducing Implementation-as-a-Service

Our KPMG Powered Procurement team understand the challenges inherent in Procurement Transformation. A new model is required that

- > Synthesises years of successful Procurement Transformation delivery and leading practice
- > Combines pre-configured Source-to-Pay technology and “out of the box” middleware
- > Delivers value at an accelerated pace
- > Sustains and grows value through service management and evolution

KPMG have developed Implementation-as-a-Service (IaaS) specifically for organisations with mid-market procurement expenditure i.e. organisations with £300M - £1B indirect procurement spend.

Fast Track Implementation is just the beginning

Implementation-as-a-Service evolves in line with your Procurement Transformation Strategy.

IaaS starts with a blueprint detailing your 3-5 year Procurement Transformation and Evolution route map. IaaS is built on 96% Pre-Configured Coupa Source-to-Pay technology combined with KPMG Powered Procurement leading practice gained from 220+ successful Procurement Transformation programmes.

We combine this with “plug-in” Coupa-to-middleware integrations and toolkit accelerators to deliver a MVP solution within 5 months, so you can start to realise benefits immediately.

We then use your development blueprint to evolve your procurement capability and deliver incremental value against a pre-agreed structure and timeframe.



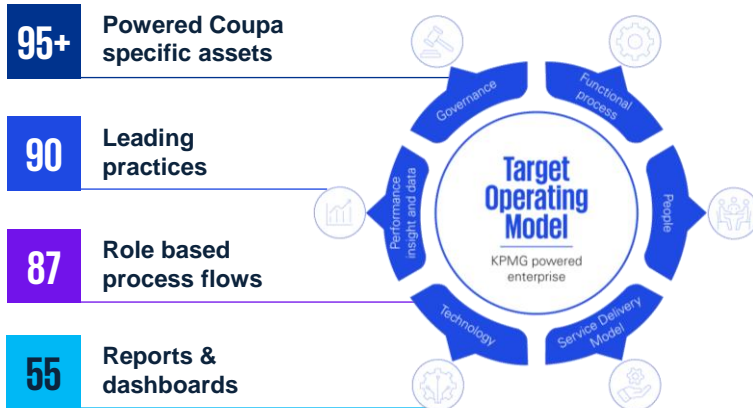
What's in the box?

- **Coupa S2P & SIM** Minimum Viable Product (MVP) is deployed in five months, accelerating time to value.
- **Microsoft Azure** pre-built integrations between Azure and Coupa, enabling the focus to be on client end systems.
- **KPMG Target Operating Model** shapes how transformation plays through every layer of your organisation. Its breadth helps to ensure that the transformation is business and function led, enabled by technology.
- **KPMG Managed Service** is a wrap around support model sustained throughout the 3-5 year contract term, delivered under one monthly fee.
- **KPMG Evolution** expands your Coupa capability and spend management by introducing additional entities, ERP integrations and modules in line with your procurement strategy.

Leveraging our deep Coupa implementation experience

96% of your S2P design decisions come as standard by KPMG. Resulting in faster decision making, earlier validation and deeper detailed design.

Coupa specific assets in the KPMG Target Operating Model



Including a deep library of assets such as:

25

Design validation packages

150+

Mapping documents and specs

500+

Test scripts

Imagine your Procurement function with...



Value-add, supplier centric procurement



AI driven insights and analytics



Forward thinking and transformative category innovation



Hyper-efficient workforce of the future



A seamless customer centric buying experience



An adaptive and agile operating model

With KPMG Implementation-as-a-Service (IaaS) you can:

- Transform the way you run your business
- Build **agile functions** that evolve as you grow
- Help your people **to adopt and embrace change**
- Exploit new technologies for value and performance
- Drive **future success** with the latest leading practice
- **Optimise service delivery** and use of data for competitive advantage



KPMG member firms are recognised leaders in Coupa implementation and support.

- **1,250+** dedicated procurement professionals worldwide
- More than **220 Coupa** deployments spanning **90+ countries** worldwide
- **475+** Coupa certified and experiences resources worldwide
- More than **8 years** of joint implementation experience with Coupa in many Fortune **500 companies**

What comes next is powered by KPMG.

kpmg.com/uk



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