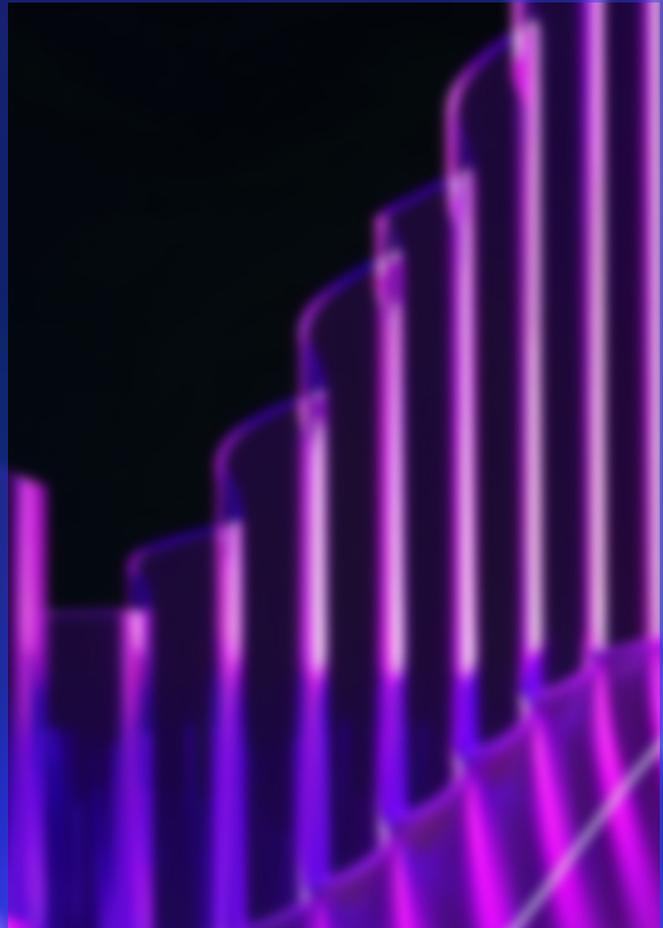




Winning EPC Projects in Vietnam



KPMG in Vietnam

—

2026

Legal, Tax & Labour Strategies for Foreign Contractors

Vietnam is targeting annual GDP growth of over 10% for 2026–2030, underpinned by substantial investment in airports, railways, expressways, metro systems, and seaports.

This rapid expansion presents attractive opportunities for global EPC contractors, while also introducing complex legal, tax, labor, and regulatory considerations that must be carefully managed.

Key Challenges for Foreign EPC Contractors

“Through a blend of expert knowledge, strategic support, operational assistance, and embedded technology solutions, our comprehensive solution ensures compliance and enhances the overall effectiveness of clients' business operations in Vietnam.”



Contract Risk and Negotiation

- Managing legal and tax risks in EPC contract negotiating and drafting
- Aligning commercial terms with Vietnam's regulatory and business environment



Operational Compliance and Efficiency

- Optimizing tax, accounting, labor, and immigration obligations
- Maintaining compliance, cost efficient, operations throughout project execution

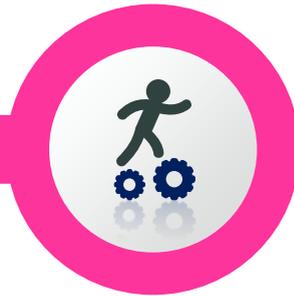


Post Contract Closure

- Completing exit and project closure formalities smoothly
- Ensuring accurate tax finalization, effective tax audit and efficient profit repatriation

KPMG in Vietnam: Your End to End Partner

KPMG in Vietnam provides integrated legal, tax, labour and regulatory support across the full EPC project lifecycle, helping foreign contractors enter, operate, and exit Vietnam efficiently and with confidence.



Pre-Operation

- Market entry and contract structuring strategy
- Contract preparation/review support and risk assessment
- Licensing and registration support



Operation

- Tax and regulatory compliance
- Bookkeeping and statutory reporting
- Labor, payroll, and HR compliance
- Work permit and immigration support
- Monitoring and analysis of regulatory developments relevant to the project



Post-Operation

- Project wind down and statutory closure support
- Assistance with asset transfer arrangements
- Structuring and implementation of tax efficient profit repatriation
- Support with dispute resolution processes and post completion compliance, as required

Why KPMG in Vietnam?



Extensive experience in EPC projects



Integrated legal, tax, and labour experienced and dedicated teams



Strong relationships with Vietnamese competent authorities



Commercial and practical approach



Contact us

Email: info@kpmg.com.vn

KPMG Vietnam can help you navigate Vietnam's evolving infrastructure landscape and capture opportunities in one of Asia's most dynamic markets.

To learn more about how we can support your EPC projects in Vietnam, please contact us.

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Nguyen Ngoc Thai

Head of Tax Compliance & Technology

Nguyen Mai Phuong

Legal Partner

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Head of Corporate Services



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Document Classification: KPMG Public

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