

# COVID-19 War Room Operations

March 2020

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KPMG offers assistance to businesses affected by disasters with a team comprising of Project Management, Business Continuity, Sourcing, Contract Management, Supply Chain, Risk Management and Data Scientist professionals who have hands-on experience in War Room operations.



War Room Operations to address	Rapid Contract Review to address	Cash Conservation and Value Creation
<ul style="list-style-type: none"> <li>○ Supply Continuity</li> <li>○ Supply-Demand Balance</li> </ul>	<ul style="list-style-type: none"> <li>○ Force Majeure &amp; Termination clauses</li> <li>○ Liability &amp; Indemnity clauses</li> </ul>	<ul style="list-style-type: none"> <li>○ Working Capital</li> <li>○ Supplier Relationships</li> </ul>
? Focus Areas	? Focus Areas	? Focus Areas
<ul style="list-style-type: none"> <li>— Operate cross-functional crisis response team</li> <li>— Produce regular and consolidated reports of potential impacts for rapid decision making</li> <li>— Ensure line of sight and priority of customer orders</li> <li>— Gain clear visibility into the supply chain tiers and critical materials</li> <li>— Evaluate inventory levels, manufacturing priorities and transportation alternatives</li> </ul>	<ul style="list-style-type: none"> <li>— Determine if/when to implement <i>force majeure</i> clauses to protect rights</li> <li>— Assess exposure to contracts with termination for convenience clauses, volume/price commitments, and quantify financial impact</li> <li>— Coordinate with War Room to engage and/or notify key clients and suppliers to clarify and/or renegotiate terms for mutual benefits</li> </ul>	<ul style="list-style-type: none"> <li>— Renew focus on billing and collection</li> <li>— Postpone unnecessary expenses</li> <li>— Optimize payment terms without impacting suppliers' viability</li> <li>— Collaborate with strategic suppliers to realign services and prioritize value-creation initiatives</li> <li>— Renegotiate key agreements for upcoming 3-6 months and beyond</li> </ul>

Remote Staff Augmentation	Cloud-based Data & Analytics Solutions
<ul style="list-style-type: none"> <li>— Reassign employees based on War Room decisions</li> <li>— Deploy tools and connectivity to ensure productive remote workforce</li> <li>— Secure external partner skills to augment internal resources in prioritized areas</li> </ul>	<ul style="list-style-type: none"> <li>— Deploy predictive analytic tools on various supply-demand scenarios and prioritize assets to achieve desired business outcomes</li> <li>— Deploy cognitive contract tool for rapid contract review and management</li> </ul>

## How KPMG can help

While each stage of a crisis has unique challenges, KPMG will work together with you and your organization to develop the most effective responses

<p><b>Response</b> In the event of a crisis, KPMG assembles a core team to assess the situation, activate the emergency response plan, and help communicate the plan to the entire organization.</p>	<p><b>Recovery/Restoration</b> In the aftermath of the crisis, KPMG provides support of legal and regulatory claims or proceedings, or ongoing financial and operational obligations, while helping the organization return to normalcy.</p>	<p><b>Remediation/Resilience</b> KPMG offers assistance to prevent or mitigate damages, and develop strategies to manage future crises.</p>
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## Contact Us

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