# Survey highlights

Banks are moving quickly to respond to a changing marketplace. Can they move fast enough?

## Despite continued market disruption, bank CEOs are confident they can grow



**91%** voice confidence in their 3-year growth prospects

51% expect to increase headcount by 6% or more over the next 3 years

**49%** forecast 3-year topline growth of at least **2%** 

### They have improved their cyber security position

**42%** say their company is fully prepared for a cyber event; **55%** are somewhat prepared

**71%** are personally comfortable overseeing cyber risk as part of their leadership role

**66%** see investment into cyber security as an opportunity to innovate rather than a cost

#### But they are also concerned about their ability to transform

**43%** are concerned their organization does not have the capabilities and processes to respond to rapid disruption

**48%** are worried about whether their organization is keeping current with new technologies

**50%** voice concern about the integrity of the data they are basing their decisions on



### Most bank CEOs say they are embracing disruption and innovation

**68%** see disruption as an opportunity rather than a threat

**63%** say they are already actively disrupting the sector

**55%** believe they have an effective strategy in place for countering sector convergence



### And they are improving their focus on their customers

**67%** believe they are personally responsible for customer outcomes

**65%** say they can confidently articulate the customer value proposition

**62%** have aligned middle and back office processes to improve customercentricity



#### **About the survey**

KPMG's 2017 Global CEO Outlook reveals insights from nearly 1,300 CEOs in 10 of the world's largest economies. Of the **120 bank CEOs** who participated:

- 41% have been CEO of their organization for more than 5 years
- 80% represent companies with revenues of more than US\$1 billion
- 47% were from retail banking, 41% from commercial banking and 13% from investment banking