

According to Statistics South Africa overall GDP grew by 0.3% in 2016. This is lower than the growth of 1.3% reported in 2015. Even though the main contributors to the low GDP growth was the mining and quarrying industry and the manufacturing industry, the tough trading conditions are clearly reflected in the 2016 financial results reported by the short-term insurance industry (“the industry”)¹.

The industry reported gross written premiums of R92.1 billion in 2016 an increase of 4.2% when compared to the R88.4 billion written in 2015.

Salient features of featured participants	2016	2015
Increase in gross written premium	4.2%	11.4%
Increase in net earned premiums	6.2%	8.8%
(Decrease)/Increase in investment income	(15.2%)	12.4%
Claims incurred	57.9%	57.1%
Combined ratio	93.6%	94.1%
Operating ratio ²	84.6%	82.8%

Growth in the industry is being hindered by unfavourable macro-economic factors, weather related disruptions and shrinking disposable household income due to increasing unemployment rates and increased inflation.

Pressure points

— South Africa has not escaped the uncertainty that has clouded the global economic and political arena caused by the unexpected outcomes of the Brexit referendum and the US elections. This uncertainty together with the continued unrest in the Middle East has resulted in global GDP growth of below 2%, driven by the economies of the developed world (including the United States). China recorded disappointing **GDP** growth of 4%.

- Extreme volatility in the **Rand** during the year, increased **inflation** (creeping to 6.8%) and the risk of a possible ratings downgrade to **junk status** made trading conditions tough. The Rand appreciated by approximately 11.6% closing at R13.70:USD1. 2015 saw the extreme deterioration of the currency due to Nenegate – the biggest financial crisis South Africa has experienced since the advent of democracy resulting in half a trillion Rand being wiped off the value of South African stocks and bonds.
- South Africa is facing one of the worst **droughts** to hit the region in 30 years. Mid 2016 a state of disaster had been declared in eight provinces as the drought continued across the country. Many small farmers are expected to go out of business as food production and prices increase, especially in the Free State province.
- The unemployment rate in South Africa increased to 27.7% in the first quarter of 2017 from 26.5% in the previous period. It is the highest unemployment rate since the first quarter of 2004. With the average South African consumer becoming poorer due to the economic environment and rising **unemployment**, insurance products still remain a luxury product.

Growth³

The strained South African economy has made growth in the insurance industry a sought after commodity. Premium rate increases to the customer are met with much resistance due to affordability constraints and with many digital platforms available, the customer can easily and quickly shop around for more competitive quotes and change its insurance provider in a few easy steps.

As a result the insurance company is forced to be innovative through partnerships, new products and the use of technology to stimulate real growth. We have noted a marked slowdown in partnerships within other African territories when compared to 2014 and 2015. This is mostly as a result of a slowdown in expansion projects throughout Africa off the back of the slowing global economy and disappointing GDP rates reported by China. Set out below is a short synopsis of some of the growth initiatives taken during the year.

¹ At the date of this report the Financial Services Board had not yet published their annual report for 2016 indicating the annual net premiums reported by the industry. In 2015 the net premiums written of the companies featured in this publication approximated 90% (2014 : 85%) of the industry’s net written premiums and based on that, this survey results are a fair representation of the results of the overall industry. We assess that this would be consistent in 2016.

² (claims incurred + net commission incurred +management expenses – investment income)/net earned premium

³ Information in this section obtained from www.cover.co.za



Departures and arrivals

PPS Short-Term Insurance

In early 2016 PPS announced the launch of their short-term insurance entity focussing on short-term insurance offerings to the South African graduate professional market.

Mr Hoosen, Chief Executive Officer, explained that following the successful growth of the business, paired with a better understanding of the specific risks of the graduate professional market, the business has entered the next phase of its strategic roadmap. A joint venture with Santam was entered where Santam will assist PPS Short-Term Insurance to develop the systems required for operation as a short-term insurer and provide claims administration services. Santam will also be taking up a shareholding in PPS Short-Term Insurance.

SaXum Insurance

Following significant changes to the shareholders and executive management of SaXum Insurance in 2014, the company struggled to maintain profitable growth to support the expense base. SaXum was prohibited from writing any new short-term insurance business from September 8, 2016. On Thursday, 20 October 2016, the High Court granted an application to place SaXum into liquidation due to its insolvency. The liquidation process is still underway.

The use of technology

Infiniti Insurance launches online platform

Infiniti Insurance launched Infiniti Online – a secure online insurance platform, offering clients the autonomy to manage their personal and business insurance requirements entirely online. The entire on-boarding process is completed online – from choosing the appropriate cover, to monthly debits and claims. Together with itemised costing, this makes the registration and securing of cover, simple and completely transparent.

Dial Direct launches online vehicle self-inspections

During the year Dial Direct launched an online self-inspections offering for vehicles. Warwick Scott-Rodger, Head of Dial Direct commented: “Now our customers can do their own inspection, anytime, anywhere. All that’s needed are nine photographs which can be snapped with a cellphone and for the customer to complete a simple questionnaire about their vehicle’s overall condition. Customer’s will be prompted throughout the process which shouldn’t take longer than five minutes.” Scott-Rodger believes that self-service is the future of customer service and companies who don’t offer a do-it-yourself solution will fall short.

MiWay releases new App feature

A new feature was launched on the MiWay App to help all road users. The Accident Scene feature enables accurate recording of road accident details required to lodge a claim. Max Huggins, Chief Operating Officer at MiWay says, “The Accident Scene feature is designed to make life easier for all South African road users. Often people are too traumatised immediately after an accident to correctly gather or even recall all the information that they will need later. Crucial information and evidence is often lacking when it comes to filing a police report, insurance claim or Road Accident Fund claim. This feature on the MiWay App is the solution that every road user needs in the event of an accident.” The Accident Scene feature is freely available to both MiWay clients and non-clients alike.

New products and partnerships

Centriq in partnership with Tradesure

On 1 April 2016 Centriq Insurance entered into an underwriting management agency partnership with Tradesure Commercial Specialists. Tradesure provides small to medium sized businesses with a comprehensive range of specialised commercial and trucking insurance products.

Kingprice

In 2016 King Price increased their service offering to include business insurance.

Chubb launches multinational political violence and terrorism cover and Cyber Enterprise Risk Management

Chubb introduced a multinational political violence and terrorism insurance solution for businesses in South Africa. The new solution has been designed to respond to changing client needs and increasing demand for cover in today’s evolving geopolitical environment. It provides comprehensive, market-leading multinational cover through the company’s extensive global network. It also offers integrated cover across the full spectrum of terrorism and political violence perils, such as bomb hoax threat, transit cover and looting and pillaging.

In addition, the entity launched Cyber Enterprise Risk Management, as the company continues to invest in its cyber risk capabilities.

Cyber Enterprise Risk Management is an end-to-end risk management solution which includes a wide range of cyber risk assessment, post-event crisis management and risk transfer solutions to address the growing enterprise-wide cyber and data privacy risks facing companies of all sizes. The policy provides comprehensive cyber risk cover, including for first party business income loss, data restoration, cyber extortion, third party liability arising from privacy and security incidents, and for crisis response costs.

Crawford & Company, a global leader in claims and crisis management, will provide clients with a single point of contact and a 24/7 incident response platform to report cyber incidents. Crawford’s qualified incident managers will help insureds navigate through the complexities of a cyber incident from start to finish and offer access to a global network of crisis management service providers.

Mutual & Federal Renewable Energy Project Insurance

The construction of renewable energy plants is complex and involves a diversity of risk. Many of the components comprising the solar or wind farms may be sourced overseas, and this would involve the importing and shipping of the components. Once the plant has been constructed, the permanent assets will need appropriate cover, from testing and start-up through to full operation. Mutual & Federal (M&F) has developed a product, using a 'cradle to grave' design approach, which provides marine-, construction-, and operational cover, all in one comprehensive policy.

Ctrack

MiWay Business Insurance in collaboration with Ctrack supply fleet management solutions to their Heavy Commercial Vehicle (HCV) clients. With effect from August 2016, MiWay Business Insurance is adding value to its commercial vehicle insurance products by installing Ctrack devices to all insured HCV.

The Ctrack service not only supports stolen vehicle tracking and recovery; it also delivers rich contextual vehicle usage confirmation. Ctrack also partnered with Vulindlela Underwriting Managers (VUM), the preferred insurance provider for innovative technology platform Uber South Africa.

This is the first Pay-per-Kay (PPK) model that actively encourages Uber driver-partners to improve their driving behaviour, since they will be rewarded with lower insurance premiums for good driving. Their driving style is measured by a Ctrack telematics device installed in their vehicle.

Virgin Money launches insurance venture with AIG

Virgin Money South Africa in 2016 announced the launch of Virgin Money Insurance (VMI), a short-term insurance venture in partnership with global insurer American

International Group, Inc. (AIG). The launch follows an intense journey to understand the consumer's motivation for purchasing insurance and aims to revolutionise the customer's experience of insurance in South Africa. "We have set out to redefine insurance in the South African market with our ultimate goal being to place the customer at the heart of our insurance offering," says VMSA CEO, Ingrid Veysie. "In so doing we will evolve from a brand that merely 'sells' their insurance cover for cars, homes and funeral to one that offers insurance solutions for people, who are at the heart of everything that we do".

Santam partners with MRoA⁴

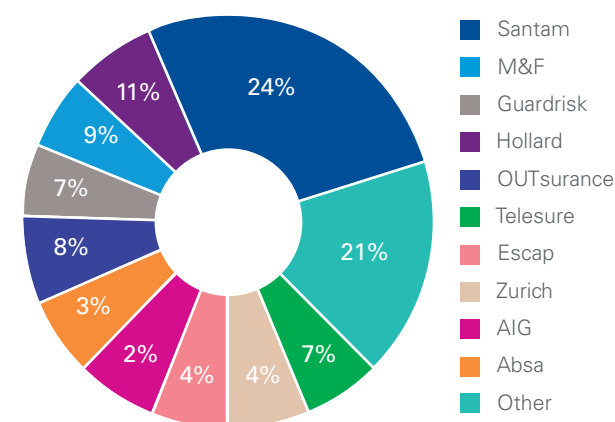
Santam, entered into an agreement with leading reinsurer Munich Reinsurance Company of Africa Limited (MRoA) in terms of which selected Santam business units will be able to use the reinsurer's Standard & Poor's ("S&P") AA- credit rating to write inwards international reinsurance business on MRoA license. The transaction further supports Santam's strategy to profitably grow its insurance and reinsurance business from outside the borders of South Africa focusing on the rest of Africa, India and Asia. The business continues to grow through its international diversification strategy. The agreement with MRoA will enable Santam to further the group's strategic objectives in territories outside South Africa in situations where these are dependent on Santam's S&P international credit rating.

Market share

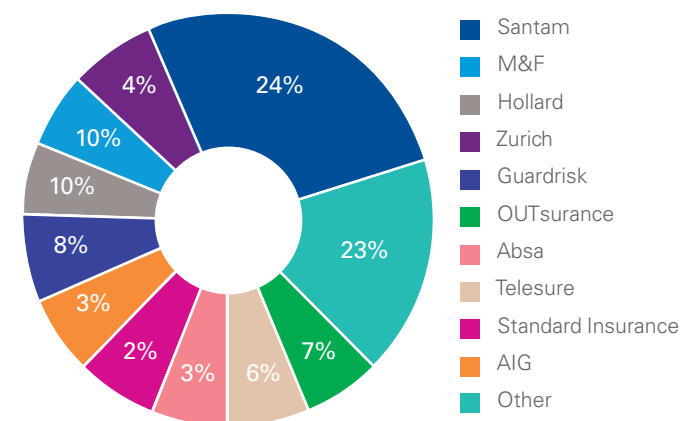
The top ten entities still dominate the South African insurance market, underwriting 79% of the gross written premiums (GWP) for 2016 (2015: 80%). Through effective diversification strategies, and clear expansion plans the two insurance giants, Santam and Hollard have secured 36% of the market share.

The charts below indicates GWP⁵ of the ten largest short-term insurance companies.

2016 Marketshare



2015 Marketshare



⁴ www.santam.co.za

⁵ The gross written premiums for Absa include the premiums for Absa idirect. Premiums for Telesure include premiums written by the other Telesure Group short-term underwriters being Dial Direct, Budget, First for Women and Auto and General.

For a second consecutive year Hollard has managed to increase their overall market share. GWP exceeded the R10 billion mark. With the conclusion of the Regent acquisition on 28 June 2017, their position as second largest insurer is now well cemented. "Acquiring Regent is an important milestone for Hollard, given our objectives of increasing our African footprint and building scale in our South African business. The deal expands our life distribution capability and significantly enhances our presence and capability in the commercial vehicle space" said Nic Kohler, CEO of Hollard Insurance Group.

Kohler notes that the integration of the two businesses will strengthen Hollard's position as South Africa's largest independent insurance group, and result in a consolidated operation that employs more than 3 600 people and generates more than R20 billion per year in premium income.⁶

Santam increased its market share marginally and its press release stated that the property class achieved strong growth of 11% on the back of increased corporate property business written in the rest of Africa and Asia and good growth achieved by the Santam Re property portfolio. The crop insurance business showed significant growth of 17% following the low premium growth in 2015 due to prevailing drought conditions. It was further noted that Santam's focus on international diversification continued to reflect positive growth results with gross written premium from the rest of Africa, India, South-East Asia and China written on the Santam Ltd licence of R1 431 million for the period (2015: R1 354 million).

Eskom's wholly owned insurance captive company, Escap, manages and insures the business risk of Eskom and its subsidiaries, excluding nuclear and aviation liabilities. Escap's increased premium added R1.8 billion to the South African gross written premium and R1.5 billion on a net basis for 2016. With this increased premium Standard Insurance had to make way for Escap to enter the top 10.

M&F continued to lose market share and has in June 2017 re-branded to Old Mutual insurance. Research conducted indicated that a single unified brand would have significant advantages for the company and its customers, who will gain the benefit of a full range of short-term insurance solutions under one brand, improved service and lower costs. The decrease in premium for the year under review was mostly due to an inwards reinsurance policy which was transferred to M&F Risk Financing. The results of M&F Risk Financing are not included in this survey.

Zurich, now showing some stability in market share but deteriorated results, was rebranded to Bryte Insurance in February 2017 following the acquisition by Canadian-based Fairfax Financial Holdings Limited (Fairfax) in 2016.

Although not included in the results of this survey it is interesting to note that OUTsurance's Australian business, (Youi), continues to show significant growth in its GWP. With the inclusion of this premium OUTsurance increased gross written premium by 18%. The consolidated premium of R14,7 billion would have placed OUTsurance as second largest insurer. The following was documented in the OUTsurance annual report:

"Operating conditions in the South African economy weakened over the course of the 2016 financial year. A significant decrease in new vehicle sales, a weaker and more volatile currency and general recessionary conditions deteriorated the outlook for the local insurance sector. Premium growth at OUTsurance benefitted from inflation brought about by a weaker currency and higher local inflation. Against this backdrop the South African operation delivered continued revenue and earnings growth. Our life insurance operation continues to mature and has delivered strong earnings and embedded value growth in 2016."

For the first time in a number of years the combined results of Bancassurers have showed subdued growth mostly resulting from a decrease in the GWP recorded by

Absa Insurance . Standard Insurance recorded remarkable growth of 9% due to growth in Personal Accident, Stansure and Homeowners business.

Profitability

Claims activity in 2016 was benign until 9 November 2016. Flash flooding hit the eastern suburbs of the country's largest city on Wednesday 09 November, following widespread spring rains. Almost 90 mm of rain fell in 3 hours during the storm, according to South African Weather Service (SAWS).⁷

Short-term insurers worked around the clock on Thursday and M&F expected claims in excess of R100 million. The final loss exposure landed at R150 million for the company. In the last four years, weather-related damage has cost the insurance industry a staggering R2.5 billion in losses. While severe weather is not an uncommon occurrence in South Africa, what makes the events in Gauteng particularly noteworthy is the net retained exposure that the province represents. Gauteng's built-up area constitutes only 0.5% of SA's land surface area, but due to the fact that the area is so densely populated, Gauteng constitutes 35% of the exposure to catastrophic events such as hail storms and flash floods.⁸

The severe impact of the floods is notable in the claims statistics of Standard Insurance, Absa Idirect, Zurich, Nedgroup and Compass. One must also take into consideration that the claims reported in November 2016 will only impact the 2017 results of those companies with March or June year-ends.

The continued drought conditions also had a negative impact on the loss ratios for 2016. On average the loss ratio only deteriorated by 1% to 58% for the year.

There was a deterioration in the losses incurred by Sasria resulting from the #FeesMustFall student protests, which took place on campuses around the country last year.

⁶ www.hollard.co.za

⁷ www.floodlist.com

⁸ www.cover.co.za

⁹ www.businessday.co.za

On the investment front it was a mostly torrid year for the markets, with some blue-chip stalwarts reaching unexpected lows. A chart depicting the all share index might at first glance not look too tragic, with the line holding comfortably above the 50,000 points level. Vibrant consumer-driven sectors and traditional rand hedges turned sour, and rotating into better-performing sectors was not easy. Many of the reliable "default" stock picks such as Naspers, PSG, Remgro, BATS and Aspen performed disappointingly.⁹

The popular UK-aligned stocks were shattered by the surprise Brexit decision — most notably Brait, Capital & Counties and Intu (all down more than 40%). The JSE ended flat for the 2016 year.

Regulatory front

2016 saw Solvency Assessment and Management ("SAM") moving into its implementation phase. The annual Quantitative Reporting Templates were subject to external audit in 2016. At the date of publishing this report it is still uncertain when we will enter a live SAM environment.

The FSB published the **Financial Soundness Standards** ("FS") documentation on 7 November 2016. This covers the **Pillar 1** requirements for all entities that will be licensed under the Insurance Bill.

These are:

- Financial Soundness Standards for **Insurers** ("FSI") and Guidance Notes
- Financial Soundness Standards for **Insurance Groups** ("FSG")
- Financial Soundness Standards for **Branches of Foreign Reinsurers** ("FSB")
- Financial Soundness Standards for **Lloyd's** ("FSL")
- Financial Soundness Standards for **Microinsurers** ("FSM")

These standards replace all the previously published SAM technical specifications ('tech spec') as per SA QIS3 and subsequent updates. The FS documentation is written in

such a manner as to be acceptable as subordinate legislation, as opposed to the tech spec which was written with more of an explanatory tone. There are therefore numerous subtle differences in phraseology and structure, as well as a streamlined feel to the FS documentation, which may lead to interpretational differences between the two.

... and looking ahead

It is most certain that tough trading conditions will continue. The economic environment remains weak and combined with regulatory uncertainty creates the perfect storm for 2017. The recent Cape Storms and Knysna fires will ensure that profitability remains under pressure. In this environment, it is essential that short-term insurers continue to evolve or face extinction.



SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Dec-16	Dec-15	Dec-16	Dec-15	Nov-16	Nov-15	Mar-16	Mar-15	Dec-16	Dec-15
Group/Company	Absa idirect Limited		Absa Insurance Company Limited		AIG South Africa Limited		Alexander Forbes Insurance Company Limited		Allianz Global Corporate and Specialty South Africa Limited	
Share capital and share premium	118 510	118 510	31 000	31 000	437 500	437 500	67 915	67 915	90 500	90 500
Retained earnings/(deficit)	64 748	50 376	1 123 644	1 089 994	141 650	165 249	119 558	86 994	24 553	19 602
Reserves	-	-	2 740	1 195	-	-	-	-	-	-
Total shareholders' funds	183 258	168 886	1 157 384	1 122 189	579 150	602 749	187 473	154 909	115 053	110 102
Gross outstanding claims	70 211	50 718	445 931	475 488	1 648 063	2 535 791	312 867	236 941	946 724	1 408 918
Gross unearned premium reserve	25 012	20 821	688 959	709 694	825 147	932 703	26 213	24 543	290 424	321 715
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Owing to cell owners	-	-	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	-	-	5 747	7 079	237 566	260 512	5 136	4 819	98 064	92 867
Deferred tax liability	-	-	-	-	-	-	-	-	-	-
Other liabilities	39 897	42 821	222 072	140 666	951 400	2 335 784	123 430	95 650	213 396	292 033
Total liabilities	135 120	114 360	1 362 709	1 332 927	3 662 176	6 064 790	467 646	361 953	1 548 608	2 115 533
Total investments including investments in subsidiaries	224 361	184 654	1 656 945	1 553 615	739 319	716 448	327 220	249 017	-	-
Deferred tax asset, intangible assets and PPE	7 641	6 962	80 310	124 764	201 515	105 053	10 875	12 358	4 337	5 527
Reinsurers' share of outstanding claims	27 233	24 252	274 788	283 653	1 484 551	2 324 308	241 726	178 199	928 932	1 366 974
Reinsurers' share of unearned premium reserve	4 149	3 789	55 074	59 078	722 956	813 214	19 704	18 491	290 388	324 061
Gross expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Deferred acquisition costs	-	-	121 381	123 603	123 235	139 716	2 340	2 210	72 714	70 240
Cash and cash equivalents	47 945	54 877	183 863	179 582	381 600	1 935 952	19 679	24 862	176 978	200 743
Other assets	7 049	8 712	147 732	130 821	588 150	632 848	33 575	31 725	190 312	258 090
Total assets	318 378	283 246	2 520 093	2 455 116	4 241 326	6 667 539	655 119	516 862	1 663 661	2 225 635
International solvency margin	41%	44%	52%	55%	245%	144%	49%	44%	2149%	(5201%)
Total assets/Total liabilities	236%	248%	185%	184%	116%	110%	140%	143%	107%	105%
Change in shareholders' funds	9%		3%		(4%)		21%		4%	

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Accounting year end	Dec-16	Dec-15	Jun-16	Jun-15	Jun-16	Jun-15	Jun-16	Jun-15	Dec-16	Dec-15
Group/Company	Attorneys Insurance Indemnity Fund		Auto and General Insurance Company Limited		Bidvest Insurance Limited		Budget Insurance Company Limited		Centriq Insurance Company Limited	
Share capital and share premium	20 258	20 258	53 506	53 506	10 000	10 000	80 001	80 001	55 000	55 000
Retained earnings/(deficit)	214 951	216 821	518 076	494 151	304 036	248 931	207 060	179 164	190 960	137 394
Reserves	59 232	76 151	-	-	117 234	229 361	-	-	-	-
Total shareholders' funds	294 441	313 230	571 582	547 657	431 270	488 292	287 061	259 165	245 960	192 394
Gross outstanding claims	343 407	300 777	351 282	350 426	106 074	166 977	198 827	210 119	676 830	588 108
Gross unearned premium reserve	73 130	47 982	138 153	137 161	340 543	337 532	16 360	5 452	1 704 866	1 630 918
Reinsurers' share of expected salvages and recoveries	-	-	41 572	51 141	-	-	18 887	20 729	-	-
Owing to cell owners	-	-	-	-	-	-	-	-	1 029 037	880 276
Deferred reinsurance commission revenue	-	-	-	-	-	-	-	-	22 292	16 995
Deferred tax liability	-	-	-	-	32 652	52 524	-	-	-	-
Other liabilities	10 369	15 197	169 908	177 060	42 722	17 019	63 321	65 528	754 831	590 069
Total liabilities	426 906	363 956	700 915	715 788	521 991	574 052	297 395	301 828	4 187 856	3 706 366
Total investments including investments in subsidiaries	533 807	518 195	570 695	644 507	495 556	644 823	30 654	81 869	3 309 776	2 920 696
Deferred tax asset, intangible assets and PPE	543	660	4 044	2 693	-	-	872	214	15 138	22 321
Reinsurers' share of outstanding claims	61 132	111 152	52 374	52 174	-	-	14 750	17 897	279 543	192 852
Reinsurers' share of unearned premium reserve	6 431	6 789	-	-	-	-	-	-	78 492	63 202
Gross expected salvages and recoveries	-	-	86 700	104 994	-	-	54 871	60 312	-	-
Deferred acquisition costs	-	-	14 967	13 913	56 138	41 928	-	-	25 321	23 079
Cash and cash equivalents	117 668	38 977	301 424	184 806	258 498	259 847	409 123	297 594	274 827	226 464
Other assets	1 766	1 413	242 293	260 358	143 069	115 746	74 186	103 107	450 719	450 146
Total assets	721 347	677 186	1 272 497	1 263 445	953 261	1 062 344	584 456	560 993	4 433 816	3 898 760
International solvency margin	221%	385%	43%	42%	124%	158%	42%	42%	42%	22%
Total assets/Total liabilities	169%	186%	182%	177%	183%	185%	197%	186%	106%	105%
Change in shareholders' funds	(6%)		4%		(12%)		11%		28%	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Dec-16	Dec-15	Jun-16	Jun-15	Dec-16	Dec-15	Mar-16	Mar-15	Jun-16	Jun-15
Group/Company	Chubb Insurance South Africa Limited		Clientele General Insurance Limited		Compass Insurance Company Limited		Corporate Guarantee (South Africa) Limited		Dial Direct Insurance Limited	
Share capital and share premium	115 000	115 000	42 500	42 500	114 284	114 284	42 900	42 900	20 001	20 001
Retained earnings/(deficit)	63 642	36 838	110 507	79 458	81 600	47 190	23 185	19 436	170 785	174 077
Reserves	2 581	3 904	2 419	1 520	-	-	-	-	-	-
Total shareholders' funds	181 223	155 742	155 426	123 478	195 884	161 474	66 085	62 336	190 786	194 078
Gross outstanding claims	467 878	453 723	10 740	9 205	435 359	397 900	6 655	5 169	115 807	132 602
Gross unearned premium reserve	221 975	215 597	-	-	93 781	71 006	406 040	393 559	97 460	97 610
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	13 510	17 109
Owing to cell owners	-	-	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	48 867	50 376	-	-	29 492	22 591	-	-	-	-
Deferred tax liability	829	1 168	5 040	4 316	-	-	140	-	-	-
Other liabilities	101 918	107 175	45 073	36 807	220 428	158 954	5 347	5 982	37 646	54 057
Total liabilities	841 467	828 039	60 853	50 328	779 060	650 451	418 182	404 710	264 423	301 378
Total investments including investments in subsidiaries	186 441	148 679	177 087	136 332	407 094	321 858	298 276	337 731	85 832	169 402
Deferred tax asset, intangible assets and PPE	4 556	5 006	14 735	10 052	5 917	12 724	82	277	1 120	249
Reinsurers' share of outstanding claims	370 612	360 282	-	-	393 042	355 306	-	-	13 463	16 360
Reinsurers' share of unearned premium reserve	165 575	170 378	-	-	93 622	66 701	-	-	-	-
Gross expected salvages and recoveries	-	-	-	-	-	-	-	-	28 100	35 673
Deferred acquisition costs	32 470	29 614	-	-	26 635	19 962	-	-	-	-
Cash and cash equivalents	104 913	161 300	22 663	25 011	20 323	12 863	116 578	55 614	278 971	227 078
Other assets	158 123	108 522	1 794	2 411	28 311	22 511	69 331	73 424	47 723	46 694
Total assets	1 022 690	983 781	216 279	173 806	974 944	811 925	484 267	467 046	455 209	495 456
International solvency margin	154%	140%	51%	51%	280%	202%	240%	82%	47%	47%
Total assets/Total liabilities	122%	119%	355%	345%	125%	125%	116%	115%	172%	164%
Change in shareholders' funds	16%		26%		21%		6%		(2%)	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Dec-16	Dec-15	Mar-16	Mar-15	Mar-16	Mar-15	Dec-16	Dec-15	Jun-16	Jun-15
Group/Company	Enpet Africa Insurance Limited		Escap SOC Limited		Export Credit Insurance Corporation of South Africa Limited		Exxaro Insurance Company Limited		First for Women Insurance Company (RF) Limited	
Share capital and share premium	3 000	3 000	379 500	379 500	316 051	316 051	5 000	5 000	82 000	82 000
Retained earnings/(deficit)	91 172	69 322	2 584 705	1 053 027	1 933 635	1 318 293	214 977	183 337	27 735	29 609
Reserves	23 286	18 906	(3 953)	(1 014)	2 998 170	2 689 895	-	-	-	-
Total shareholders' funds	117 458	91 228	2 960 252	1 431 513	5 247 856	4 324 239	219 977	188 337	109 735	111 609
Gross outstanding claims	125 958	111 959	8 795 818	7 454 152	760 054	611 022	10 919	14 443	101 146	109 291
Gross unearned premium reserve	-	632	1 148 664	899 541	3 350 658	2 955 903	65 959	65 810	29 227	24 680
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	20 241	24 929
Owing to cell owners	-	-	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	-	-	48 448	32 502	-	-	10 987	11 215	-	-
Deferred tax liability	593	-	58 929	-	43 357	38 350	-	-	-	-
Other liabilities	1 340	1 489	132 645	8 664	30 387	35 049	1 147	892	43 495	43 719
Total liabilities	127 891	114 080	10 184 504	8 394 859	4 184 456	3 640 324	89 012	92 360	194 109	202 619
Total investments including investments in subsidiaries	98 711	90 616	8 469 632	6 043 054	7 072 663	2 582 549	-	-	43 096	81 962
Deferred tax asset, intangible assets and PPE	-	854	-	123 095	14 471	9 305	3 076	3 140	55	144
Reinsurers' share of outstanding claims	32 821	17 755	3 824 648	2 983 351	-	-	9 633	13 303	18 902	23 455
Reinsurers' share of unearned premium reserve	-	311	484 479	325 018	-	-	54 883	56 675	-	-
Gross expected salvages and recoveries	-	-	-	-	-	-	-	-	21 274	26 197
Deferred acquisition costs	-	-	24 224	16 251	-	-	-	-	-	-
Cash and cash equivalents	106 644	92 911	90 996	17 489	439 960	3 817 639	240 266	205 151	161 360	103 380
Other assets	7 173	2 861	250 777	318 114	1 905 218	1 555 070	1 131	2 428	59 157	79 090
Total assets	245 349	205 308	13 144 756	9 826 372	9 432 312	7 964 563	308 989	280 697	303 844	314 228
International solvency margin	276%	281%	105%	103%	1274%	242%	977%	1018%	446%	465%
Total assets/Total liabilities	192%	180%	129%	117%	225%	219%	347%	304%	157%	155%
Change in shareholders' funds	29%		107%		21%		17%		(2%)	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Jun-16	15 month period ended Jun-15	Dec-16	Dec-15	Sep-16	Sep-15	Jun-16	Jun-15	Jun-16	Jun-15
Group/Company	Guardrisk Insurance Company Limited		HDI-Gerling Insurance Company of South Africa Limited		Indequity Specialised Insurance Limited		Legal Expenses Insurance Southern Africa Limited		Momentum Alternative Insurance Limited	
Share capital and share premium	224 414	114 414	17 955	17 955	11 470	11 470	16 634	16 634	25 000	25 000
Retained earnings/(deficit)	169 151	172 897	31 642	30 295	10 987	15 766	390 697	370 664	3 848	2 801
Reserves	-	-	4	(50)	(206)	-	8 869	9 084	-	-
Total shareholders' funds	393 565	287 311	49 601	48 200	22 251	27 236	416 200	396 382	28 848	27 801
Gross outstanding claims	1 456 962	1 210 696	532 858	280 812	3 886	3 181	240 027	197 318	-	-
Gross unearned premium reserve	3 155 242	3 029 288	95 399	94 471	272	245	-	-	-	-
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Owing to cell owners	5 152 780	4 109 310	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	109 142	98 063	18 298	20 063	-	-	-	-	-	-
Deferred tax liability	10 767	20 804	-	-	289	137	11 106	9 850	-	31
Other liabilities	792 615	481 815	52 678	59 337	2 884	2 418	72 298	68 780	4	-
Total liabilities	10 677 508	8 949 976	699 233	454 683	7 331	5 981	323 431	275 948	4	31
Total investments including investments in subsidiaries	6 826 524	6 702 962	33 007	58 997	3 940	-	525 203	493 578	19 606	18 332
Deferred tax asset, intangible assets and PPE	35 587	33 000	224	246	1 602	1 481	63 232	55 334	1	-
Reinsurers' share of outstanding claims	2 297 643	850 513	530 094	278 104	53	41	-	-	-	-
Reinsurers' share of unearned premium reserve	521 396	416 227	93 494	91 732	-	-	-	-	-	-
Gross expected salvages and recoveries	-	-	-	-	2 263	1 525	-	-	-	-
Deferred acquisition costs	77 462	61 078	13 482	15 365	-	-	-	-	-	-
Cash and cash equivalents	442 424	399 206	18 328	6 927	21 378	29 565	139 755	111 497	9 173	9 414
Other assets	870 037	774 301	60 205	51 512	346	605	11 441	11 921	71	85
Total assets	11 071 073	9 237 287	748 834	502 883	29 582	33 217	739 631	672 330	28 851	27 831
International solvency margin	13%	8%	1498%	1051%	48%	63%	55%	58%	N/A	N/A
Total assets/Total liabilities	104%	103%	107%	111%	404%	555%	229%	244%	721275%	89777%
Change in shareholders' funds	37%		3%		(18%)		5%		4%	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Jun-16	Jun-15	Jun-16	Jun-15	Dec-16	Dec-15	Dec-16	Dec-15	Dec-16	Dec-15
Group/Company	Momentum Short Term Insurance Company Limited		Momentum Structured Insurance Limited		Mutual & Federal Insurance Company Limited		Nedgroup Insurance Company Limited		New National Assurance Company Limited	
Share capital and share premium	529 302	419 246	9 000	9 000	1 797 000	1 797 000	5 000	5 000	14 000	14 000
Retained earnings/(deficit)	(265 121)	(159 913)	(1 762)	(1 796)	2 924 000	2 801 000	601 366	769 766	177 361	163 744
Reserves	-	-	-	-	89 000	51 000	-	-	26 243	28 137
Total shareholders' funds	264 181	259 333	7 238	7 204	4 810 000	4 649 000	606 366	774 766	217 604	205 881
Gross outstanding claims	80 263	92 676	-	-	2 994 000	2 925 000	167 714	104 546	425 549	367 952
Gross unearned premium reserve	1 446	1 420	-	-	815 000	787 000	262 405	214 258	111 933	102 749
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Owing to cell owners	-	-	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	-	-	-	-	58 000	62 000	1 340	4 834	-	-
Deferred tax liability	-	-	7	11	-	-	32 186	34 019	6 120	4 977
Other liabilities	37 642	43 428	6 297	6 005	1 290 000	1 414 000	134 760	76 821	98 102	68 879
Total liabilities	119 351	137 524	6 304	6 016	5 157 000	5 188 000	598 405	434 478	641 704	544 557
Total investments including investments in subsidiaries	295 687	225 733	2 862	2 676	5 611 000	5 192 000	947 593	1 032 814	78 168	83 262
Deferred tax asset, intangible assets and PPE	51 079	33 851	-	-	448 000	485 000	1 224	1 157	23 848	19 578
Reinsurers' share of outstanding claims	824	173	-	-	964 000	658 000	80 405	26 710	323 982	246 342
Reinsurers' share of unearned premium reserve	186	-	-	-	318 000	287 000	5 438	4 000	90 312	77 523
Gross expected salvages and recoveries	-	-	-	-	292 000	204 000	-	-	-	-
Deferred acquisition costs	145	142	-	-	129 000	132 000	90 397	78 163	-	-
Cash and cash equivalents	32 582	131 441	10 680	10 544	119 000	445 000	48 427	31 219	195 639	207 620
Other assets	3 029	5 517	-	-	2 086 000	2 434 000	31 287	35 181	147 359	116 113
Total assets	383 532	396 857	13 542	13 220	9 967 000	9 837 000	1 204 771	1 209 244	859 308	750 438
International solvency margin	45%	50%	N/A	N/A	63%	58%	63%	84%	72%	61%
Total assets/Total liabilities	321%	289%	215%	220%	193%	190%	201%	278%	134%	138%
Change in shareholders' funds	2%		0%		3%		(22%)		6%	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Jun-16	Jun-15	Dec-16	Dec-15	Jun-16	Jun-15	Jun-16	Jun-15	Mar-16	Mar-15
Group/Company	OUTsurance Insurance Company Limited		PPS Short-term Insurance Company Limited		Regent Insurance Company Limited		Renasa Insurance Company Limited		Safire Insurance Company Limited	
Share capital and share premium	25 000	25 000	223 613	127 113	455 504	455 504	56 550	50 500	10 053	10 053
Retained earnings/(deficit)	3 193 954	2 829 091	(134 267)	(105 027)	66 065	45 050	(1 482)	(6 554)	101 404	90 461
Reserves	80 887	83 824	-	-	536 650	489 361	-	-	30 714	18 049
Total shareholders' funds	3 299 841	2 937 915	89 346	22 086	1 058 219	989 915	55 068	43 946	142 171	118 563
Gross outstanding claims	1 126 364	1 070 770	16 337	-	338 625	360 688	144 487	161 483	79 121	66 650
Gross unearned premium reserve	440 692	431 052	126	-	358 114	366 770	21 775	28 723	54 557	52 844
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Owing to cell owners	-	-	-	-	-	-	-	-	105 281	102 047
Deferred reinsurance commission revenue	-	-	-	-	-	-	-	-	-	-
Deferred tax liability	-	-	-	-	36 188	48 258	-	-	6 095	6 302
Other liabilities	614 561	497 284	16 486	21 753	201 596	238 340	134 227	125 594	53 701	52 032
Total liabilities	2 181 617	1 999 106	32 949	21 753	934 523	1 014 056	300 489	315 800	298 755	279 875
Total investments including investments in subsidiaries	4 727 844	4 233 696	-	-	1 522 681	1 569 438	6 111	61	190 089	146 931
Deferred tax asset, intangible assets and PPE	170 632	159 623	48 493	32 653	254 685	205 306	6 749	6 357	17 539	18 161
Reinsurers' share of outstanding claims	14 237	25 328	2 235	-	51 079	56 371	124 949	141 194	32 431	16 912
Reinsurers' share of unearned premium reserve	-	-	-	-	694	1 082	19 390	25 297	9 446	9 286
Gross expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Deferred acquisition costs	-	-	14	-	-	-	3 890	5 066	10 514	10 152
Cash and cash equivalents	189 827	182 586	63 708	8 247	92 592	85 497	114 080	105 160	45 275	56 713
Other assets	378 918	335 788	7 845	2 939	71 011	86 277	80 388	76 611	135 632	140 283
Total assets	5 481 458	4 937 021	122 295	43 839	1 992 742	2 003 971	355 557	359 746	440 926	398 438
International solvency margin	48%	45%	103%	N/A	78%	70%	42%	34%	75%	75%
Total assets/Total liabilities	251%	247%	371%	202%	213%	198%	118%	114%	148%	142%
Change in shareholders' funds	12%		305%		7%		25%		20%	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Dec-16	Dec-15	Mar-16	Mar-15	Dec-16	Dec-15	Jun-16	Jun-15	15 months ended 30 Sept-16	Jun-15
Group/Company	Santam Limited		Sasria SOC Limited		Standard Insurance Limited		The Hollard Insurance Company Limited		Unitrans Insurance Limited	
Share capital and share premium	103 000	103 000	-	-	30 000	30 000	1 642 601	606 850	15 150	15 150
Retained earnings/(deficit)	6 552 000	7 330 000	4 937 786	4 674 237	1 302 193	1 337 730	2 094 497	3 765 194	328 312	289 331
Reserves	(6 000)	134 000	434 750	377 385	140	140	4 012	4 012	-	-
Total shareholders' funds	6 649 000	7 567 000	5 372 536	5 051 622	1 332 333	1 367 870	3 741 110	4 376 056	343 462	304 481
Gross outstanding claims	7 821 000	7 026 000	694 038	530 131	388 739	327 710	3 301 658	2 755 612	72 569	33 458
Gross unearned premium reserve	2 919 000	3 021 000	350 357	309 455	49 495	82 728	1 813 689	1 720 948	135 722	135 281
Reinsurers' share of expected salvages and recoveries	-	-	-	-	-	-	-	-	-	-
Owing to cell owners	-	-	-	-	-	-	-	-	-	-
Deferred reinsurance commission revenue	247 000	250 000	5 968	5 146	2 819	5 705	-	-	4 829	9 089
Deferred tax liability	42 000	60 000	15 361	47 223	6 813	14 080	129 368	409 493	7 589	5 359
Other liabilities	6 182 000	4 883 000	159 665	115 321	118 847	91 433	1 995 030	1 693 088	83 846	100 616
Total liabilities	17 211 000	15 240 000	1 225 389	1 007 276	566 713	521 656	7 239 745	6 579 141	304 555	283 803
Total investments including investments in subsidiaries	14 046 000	12 829 000	4 591 336	4 478 517	1 495 282	1 551 393	3 671 371	4 595 046	94 482	86 424
Deferred tax asset, intangible assets and PPE	388 000	327 000	14 624	16 530	1 665	2 273	255 340	186 278	-	-
Reinsurers' share of outstanding claims	2 866 000	2 219 000	823	2 465	71 749	42 998	1 658 556	1 283 487	45 514	12 364
Reinsurers' share of unearned premium reserve	1 043 000	1 044 000	19 894	17 153	8 531	34 452	559 899	471 094	52 038	58 554
Gross expected salvages and recoveries	-	-	-	-	-	-	388 443	291 538	-	-
Deferred acquisition costs	437 000	484 000	45 428	37 668	5 343	9 011	144 297	155 022	35 327	37 828
Cash and cash equivalents	1 610 000	2 519 000	1 767 111	1 344 566	178 618	100 538	2 173 264	2 359 354	330 738	189 207
Other assets	3 470 000	3 385 000	158 709	161 999	137 858	148 861	2 129 685	1 613 378	89 918	203 907
Total assets	23 860 000	22 807 000	6 597 925	6 058 898	1 899 046	1 889 526	10 980 855	10 955 197	648 017	588 284
International solvency margin	37%	45%	348%	366%	63%	71%	46%	58%	259%	390%
Total assets/Total liabilities	139%	150%	538%	602%	335%	362%	152%	167%	213%	207%
Change in shareholders' funds	(12%)		6%		(3%)		(15%)		13%	

SHORT TERM INSURERS | Statement of Financial Position | R'000

Accounting year end	Dec-16	Dec-15	Dec-16	Dec-15
Group/Company	Zurich Insurance Company South Africa Limited		Zurich Risk Financing SA Limited	
Share capital and share premium	4 650	4 650	14 995	14 995
Retained earnings/(deficit)	1 352 587	1 340 519	2 544	1 798
Reserves	125 946	297 010	-	-
Total shareholders' funds	1 483 183	1 642 179	17 539	16 793
Gross outstanding claims	1 607 642	1 183 154	802	10 501
Gross unearned premium reserve	618 151	719 731	95	358
Reinsurers' share of expected salvages and recoveries	-	-	-	-
Owing to cell owners	-	-	19 910	27 765
Deferred reinsurance commission revenue	17 378	34 629	-	-
Deferred tax liability	-	-	-	-
Other liabilities	705 095	951 304	1 505	6 381
Total liabilities	2 948 266	2 888 818	22 312	45 005
Total investments including investments in subsidiaries	2 462 900	2 261 355	-	-
Deferred tax asset, intangible assets and PPE	290 716	345 739	-	-
Reinsurers' share of outstanding claims	336 178	428 562	802	1 569
Reinsurers' share of unearned premium reserve	139 588	298 463	95	358
Gross expected salvages and recoveries	-	-	-	-
Deferred acquisition costs	78 496	88 207	-	-
Cash and cash equivalents	316 293	315 705	38 955	59 872
Other assets	807 278	792 967	-	-
Total assets	4 431 449	4 530 998	39 852	61 799
International solvency margin	50%	58%	(198%)	188%
Total assets/Total liabilities	150%	157%	179%	137%
Change in shareholders' funds	(10%)		4%	



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SHORT TERM INSURERS | Statement of Comprehensive Income | R'000

Accounting year end	Dec-16	Dec-15	Dec-16	Dec-15	Nov-16	Nov-15	Mar-16	Mar-15	Dec-16	Dec-15
Group/Company	Absa idirect Limited		Absa Insurance Company Limited		AIG South Africa Limited		Alexander Forbes Insurance Company Limited		Allianz Global Corporate and Specialty South Africa Limited	
Gross premiums written	467 279	407 031	2 340 964	2 354 529	2 285 294	2 431 753	1 501 552	1 340 407	764 034	723 135
Net premiums written	441 651	380 038	2 216 199	2 041 430	235 954	418 969	384 102	348 382	5 354	(2 117)
Earned premiums	442 050	383 245	2 211 753	2 091 616	253 252	448 346	383 645	348 157	1 324	2 583
Total net investment income	19 666	14 128	153 626	120 669	85 695	33 006	23 631	17 163	7 007	5 840
Reinsurance commission revenue	178	580	22 006	82 711	696 365	554 373	291 293	246 144	195 494	198 564
Other income	4 173	4 491	102 787	58 004	-	30 306	59 960	52 522	4 552	3 745
Total income	466 067	402 444	2 490 172	2 353 000	1 035 312	1 066 031	758 529	663 986	208 377	210 732
Net claims incurred	358 884	287 979	1 494 562	1 380 555	290 011	366 187	272 266	233 335	(24 070)	40 365
Acquisition costs	63 969	62 136	386 393	407 865	357 789	349 076	71 079	60 133	102 042	87 052
Cell owners transactions	-	-	-	-	-	-	-	-	-	-
Management and other expenses	23 253	23 467	353 638	384 553	418 864	332 648	370 481	334 296	123 497	77 385
Total expenses	446 106	373 582	2 234 593	2 172 973	1 066 664	1 047 911	713 826	627 764	201 469	204 802
Net profit/(loss) before taxation	19 961	28 862	255 579	180 027	(31 352)	18 120	44 703	36 222	6 908	5 930
Taxation	5 589	8 081	69 928	46 456	(7 753)	5 313	12 139	10 237	1 957	1 769
Net profit/(loss) after taxation	14 372	20 781	185 651	133 571	(23 599)	12 807	32 564	25 985	4 951	4 161
Other comprehensive income/(expense)	-	-	-	(804)	-	-	-	-	-	-
Total comprehensive income/(loss) for the year	14 372	20 781	185 651	132 767	(23 599)	12 807	32 564	25 985	4 951	4 161
Transfer to/(from) retained earnings	-	-	-	-	-	-	-	-	-	-
Other comprehensive (income)/expense	-	-	-	804	-	-	-	-	-	-
Dividends	-	-	152 000	451 700	-	-	-	-	-	-
Change in retained earnings	14 372	20 781	33 651	(318 129)	(23 599)	12 807	32 564	25 985	4 951	4 161
Net premium to gross premium	95%	93%	95%	87%	10%	17%	26%	26%	1%	0%
Claims incurred to earned premium	81%	75%	68%	66%	115%	82%	71%	67%	(1818%)	1563%
Management and other expenses to net earned premium	5%	6%	16%	18%	165%	74%	97%	96%	9328%	2996%
Combined ratio	101%	97%	100%	100%	146%	110%	110%	110%	451%	242%
Operating ratio	96%	94%	93%	94%	112%	103%	104%	105%	(78%)	15%
Return on equity	8%	12%	16%	12%	(4%)	2%	17%	17%	4%	4%

SHORT TERM INSURERS | Statement of Comprehensive Income | R'000

Accounting year end	Dec-16	Dec-15	Jun-16	Jun-15	Jun-16	Jun-15	Jun-16	Jun-15	Dec-16	Dec-15
Group/Company	Attorneys Insurance Indemnity Fund		Auto and General Insurance Company Limited		Bidvest Insurance Limited		Budget Insurance Company Limited		Centriq Insurance Company Limited	
Gross premiums written	147 473	96 491	3 033 732	2 896 275	391 791	312 652	1 368 580	1 246 389	2 144 058	2 031 544
Net premiums written	133 003	81 339	1 344 249	1 298 150	346 960	308 882	675 723	614 871	590 087	879 032
Earned premiums	107 498	74 268	1 343 257	1 292 996	343 950	295 728	664 814	613 000	570 448	669 836
Total net investment income	41 834	52 082	59 204	37 839	42 346	57 075	20 119	16 205	296 358	198 773
Reinsurance commission revenue	-	-	647 742	619 585	7 768	1 728	310 194	284 022	257 979	180 410
Other income	-	-	58 821	49 297	-	-	46 176	41 890	76 573	110 312
Total income	149 332	126 350	2 109 024	1 999 717	394 064	354 531	1 041 303	955 117	1 201 358	1 159 331
Net claims incurred	118 604	84 515	857 290	837 532	128 614	125 887	456 818	423 884	515 458	593 214
Acquisition costs	-	-	428 760	413 066	82 881	61 017	26 068	25 527	261 637	199 368
Cell owners transactions	-	-	-	-	-	-	-	-	99 979	71 659
Management and other expenses	32 597	32 065	646 479	587 077	103 708	56 172	426 003	420 360	248 029	234 358
Total expenses	151 201	116 580	1 932 529	1 837 675	315 203	243 076	908 889	869 771	1 125 103	1 098 599
Net profit/(loss) before taxation	(1 869)	9 770	176 495	162 042	78 861	111 455	132 414	85 346	76 255	60 732
Taxation	-	-	50 070	39 099	17 384	25 788	37 018	24 578	21 347	21 355
Net profit/(loss) after taxation	(1 869)	9 770	126 425	122 943	61 477	85 667	95 396	60 768	54 908	39 377
Other comprehensive income/(expense)	(16 919)	(7 988)	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) for the year	(18 788)	1 782	126 425	122 943	61 477	85 667	95 396	60 768	54 908	39 377
Transfer to/(from) retained earnings	-	-	-	-	112 127	(23 877)	-	-	1 342	-
Other comprehensive (income)/expense	16 919	7 988	-	-	-	-	-	-	-	-
Dividends	-	-	102 500	475 000	118 500	79 188	67 500	45 000	-	50 000
Change in retained earnings	(1 869)	9 770	23 925	(352 057)	55 104	(17 398)	27 896	15 768	53 566	(10 623)
Net premium to gross premium	90%	84%	44%	45%	89%	99%	49%	49%	28%	43%
Claims incurred to earned premium	110%	114%	64%	65%	37%	43%	69%	69%	90%	89%
Management and other expenses to net earned premium	30%	43%	48%	45%	30%	19%	64%	69%	43%	35%
Combined ratio	141%	157%	96%	94%	89%	82%	90%	96%	134%	126%
Operating ratio	102%	87%	91%	91%	77%	62%	87%	93%	83%	97%
Return on equity	(1%)	3%	22%	22%	14%	18%	33%	23%	22%	20%

SHORT TERM INSURERS | Statement of Comprehensive Income | R'000

Accounting year end	Dec-16	Dec-15	Jun-16	Jun-15	Dec-16	Dec-15	Mar-16	Mar-15	Jun-16	Jun-15
Group/Company	Chubb Insurance South Africa Limited		Clientele General Insurance Limited		Compass Insurance Company Limited		Corporate Guarantee (South Africa) Limited		Dial Direct Insurance Limited	
Gross premiums written	555 486	522 195	302 189	243 796	1 099 754	973 569	27 493	76 372	884 529	900 192
Net premiums written	117 329	111 504	302 189	243 796	69 931	79 741	27 493	76 210	406 391	409 873
Earned premiums	106 148	115 933	302 189	243 796	74 076	81 824	15 012	18 955	406 541	415 196
Total net investment income	16 357	5 393	8 355	9 964	30 085	26 750	34 824	32 361	26 059	23 671
Reinsurance commission revenue	119 384	109 112	-	-	378 975	341 365	-	-	212 998	217 479
Other income	3 393	2 608	1 652	1 381	2 015	1 204	2 035	49	21 283	22 278
Total income	245 282	233 046	312 196	255 141	485 151	451 143	51 871	51 365	666 881	678 624
Net claims incurred	64 136	82 590	34 586	25 657	44 725	44 198	25 559	26 736	290 036	312 279
Acquisition costs	97 681	92 458	140 047	106 533	357 550	331 289	1 301	1 498	7 583	4 117
Cell owners transactions	-	-	-	-	-	-	-	-	-	-
Management and other expenses	47 808	28 926	60 668	58 609	39 146	38 414	20 988	18 427	276 331	250 280
Total expenses	209 625	203 974	235 301	190 799	441 421	413 901	47 848	46 661	573 950	566 676
Net profit/(loss) before taxation	35 657	29 072	76 895	64 342	43 730	37 242	4 023	4 704	92 931	111 948
Taxation	8 853	9 518	21 252	17 367	10 038	6 963	274	47	26 223	32 885
Net profit/(loss) after taxation	26 804	19 554	55 643	46 975	33 692	30 279	3 749	4 657	66 708	79 063
Other comprehensive income/(expense)	-	-	-	-	718	(1 026)	-	-	-	-
Total comprehensive income/(loss) for the year	26 804	19 554	55 643	46 975	34 410	29 253	3 749	4 657	66 708	79 063
Transfer to/(from) retained earnings	-	-	95	1 363	-	-	-	-	-	-
Other comprehensive (income)/expense	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	24 500	37 369	-	-	-	-	70 000	150 000
Change in retained earnings	26 804	19 554	31 048	8 243	34 410	29 253	3 749	4 657	(3 292)	(70 937)
Net premium to gross premium	21%	21%	100%	100%	6%	8%	100%	100%	46%	46%
Claims incurred to earned premium	60%	71%	11%	11%	60%	54%	170%	141%	71%	75%
Management and other expenses to net earned premium	45%	25%	20%	24%	53%	47%	140%	97%	68%	60%
Combined ratio	85%	82%	78%	78%	84%	89%	319%	246%	89%	84%
Operating ratio	70%	77%	75%	74%	44%	56%	87%	75%	82%	78%
Return on equity	15%	13%	36%	38%	17%	19%	6%	7%	35%	41%

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Accounting year end	Dec-16	Dec-15	Mar-16	Mar-15	Mar-16	Mar-15	Dec-16	Dec-15	Jun-16	Jun-15
Group/Company	Enpet Africa Insurance Limited		Escap SOC Limited		Export Credit Insurance Corporation of South Africa Limited		Exxaro Insurance Company Limited		First for Women Insurance Company (RF) Limited	
Gross premiums written	58 888	48 516	3 411 047	1 618 189	411 894	1 788 350	134 729	136 715	761 475	730 735
Net premiums written	42 561	32 445	2 820 903	1 383 400	411 894	1 788 350	22 525	18 492	24 604	24 021
Earned premiums	42 818	32 188	2 731 242	1 481 601	621 103	379 999	20 584	13 011	20 056	21 929
Total net investment income	16 195	18 831	506 533	446 425	254 300	277 102	13 287	10 078	11 694	9 737
Reinsurance commission revenue	3 160	3 033	24 601	25 609	-	-	22 501	26 611	208 166	199 400
Other income	93	-	992	1 499	14 051	14 352	734	600	19 849	16 687
Total income	62 266	54 052	3 263 368	1 955 134	889 454	671 453	57 106	50 300	259 765	247 753
Net claims incurred	13 051	25 600	1 079 355	1 189 513	(76 167)	(60 766)	9 245	6 607	33 140	34 087
Acquisition costs	280	314	(1 610)	2 947	228	356	(154)	1 096	8 626	6 391
Cell owners transactions	-	-	-	-	-	-	-	-	-	-
Management and other expenses	6 128	6 092	68 314	65 279	619 836	454 350	4 071	5 334	151 059	153 283
Total expenses	19 459	32 006	1 146 059	1 257 739	543 897	393 940	13 162	13 037	192 825	193 761
Net profit/(loss) before taxation	42 807	22 046	2 117 309	697 395	345 557	277 513	43 944	37 263	66 940	53 992
Taxation	11 975	5 351	585 631	187 630	357 059	209 723	12 304	10 434	18 815	21 997
Net profit/(loss) after taxation	30 832	16 695	1 531 678	509 765	(11 502)	67 790	31 640	26 829	48 125	31 995
Other comprehensive income/(expense)	318	(3 752)	(2 939)	1 794	935 119	519 483	-	-	-	-
Total comprehensive income/(loss) for the year	31 150	12 943	1 528 739	511 559	923 617	587 273	31 640	26 829	48 125	31 995
Transfer to/(from) retained earnings	4 062	416	-	-	626 844	(912 035)	-	-	-	-
Other comprehensive (income)/expense	(318)	3 752	2 939	(1 794)	(935 119)	(519 483)	-	-	-	-
Dividends	4 920	7 500	-	-	-	-	-	-	50 000	20 000
Change in retained earnings	21 850	8 779	1 531 678	509 765	615 342	(844 245)	31 640	26 829	(1 875)	11 995
Net premium to gross premium	72%	67%	83%	85%	100%	100%	17%	14%	3%	3%
Claims incurred to earned premium	30%	80%	40%	80%	(12%)	(16%)	45%	51%	165%	155%
Management and other expenses to net earned premium	14%	19%	3%	4%	100%	120%	20%	41%	753%	699%
Combined ratio	38%	90%	41%	83%	88%	104%	(45%)	(104%)	(76%)	(26%)
Operating ratio	0%	32%	23%	53%	47%	31%	(110%)	(182%)	(135%)	(70%)
Return on equity	26%	18%	52%	36%	0%	2%	14%	14%	44%	29%

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Accounting year end	Jun-16	15 month period ended Jun-15	Dec-16	Dec-15	Sep-16	Sep-15	Jun-16	Jun-15	Jun-16	Jun-15
Group /Company	Guardrisk Insurance Company Limited		HDI-Gerling Insurance Company of South Africa Limited		Indequity Specialised Insurance Limited		Legal Expenses Insurance Southern Africa Limited		Momentum Alternative Insurance Limited	
Gross premiums written	6 295 073	7 333 542	607 120	388 526	49 069	44 937	755 573	683 057	-	-
Net premiums written	3 014 965	3 683 738	3 311	4 586	46 833	43 158	755 573	683 057	-	-
Earned premiums	3 081 325	3 487 385	4 145	3 013	46 806	43 144	755 573	683 057	-	-
Total net investment income	525 840	566 384	4 365	4 473	1 572	4 716	56 186	36 688	1 835	1 662
Reinsurance commission revenue	335 475	401 159	45 733	41 654	-	-	-	-	-	-
Other income	106 040	145 248	2 173	2 049	103	72	2 681	3 247	-	-
Total income	4 048 680	4 600 176	56 416	51 189	48 481	47 932	814 440	722 992	1 835	1 662
Net claims incurred	653 078	599 848	1 397	1 366	19 884	18 991	147 485	94 781	-	-
Acquisition costs	763 192	912 394	30 573	28 453	3 577	3 312	96 949	93 389	-	-
Cell owners transactions	305 885	310 866	-	-	-	-	-	-	-	-
Management and other expenses	2 228 259	2 629 976	16 941	14 682	12 939	12 582	500 695	469 425	359	902
Total expenses	3 950 414	4 453 084	48 911	44 501	36 400	34 885	745 129	657 595	359	902
Net profit/(loss) before taxation	98 266	147 092	7 505	6 688	12 081	13 047	69 311	65 397	1 476	760
Taxation	32 012	49 875	2 160	2 027	3 373	2 803	9 285	12 951	429	157
Net profit/(loss) after taxation	66 254	97 217	5 345	4 661	8 708	10 244	60 026	52 446	1 047	603
Other comprehensive income/(expense)	-	-	55	(49)	206	(3 122)	(215)	1 906	-	-
Total comprehensive income/(loss) for the year	66 254	97 217	5 400	4 612	8 914	7 122	59 811	54 352	1 047	603
Transfer to/(from) retained earnings	-	-	-	-	-	-	-	-	-	-
Other comprehensive (income)/expense	-	-	(54)	49	(206)	3 122	215	(1 906)	-	-
Dividends	70 000	-	4 000	6 000	13 487	8 674	39 993	53 477	-	2 000
Change in retained earnings	(3 746)	97 217	1 346	(1 339)	(4 779)	1 570	20 033	(1 031)	1 047	(1 397)
Net premium to gross premium	48%	50%	1%	1%	95%	96%	100%	100%	N/A	N/A
Claims incurred to earned premium	21%	17%	34%	45%	42%	44%	20%	14%	N/A	N/A
Management and other expenses to net earned premium	72%	75%	409%	487%	28%	29%	66%	69%	N/A	N/A
Combined ratio	107%	107%	77%	94%	78%	81%	99%	96%	N/A	N/A
Operating ratio	90%	91%	(29%)	(54%)	74%	70%	91%	91%	N/A	N/A
Return on equity	17%	34%	11%	10%	39%	38%	14%	13%	4%	2%

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Accounting year end	Jun-16	Jun-15	Jun-16	Jun-15	Dec-16	Dec-15	Dec-16	Dec-15	Dec-16	Dec-15
Group/Company	Momentum Short Term Insurance Company Limited		Momentum Structured Insurance Limited		Mutual & Federal Insurance Company Limited		Nedgroup Insurance Company Limited		New National Assurance Company Limited	
Gross premiums written	591 842	519 962	-	-	8 718 000	9 038 000	1 115 543	1 055 695	1 105 450	1 015 397
Net premiums written	586 545	516 288	-	-	7 676 000	8 082 000	967 013	925 628	303 010	338 935
Earned premiums	586 705	520 832	-	-	7 680 000	8 100 000	920 304	877 188	306 614	333 991
Total net investment income	24 886	16 028	430	332	124 000	880 000	73 156	81 061	20 847	14 995
Reinsurance commission revenue	-	-	-	-	157 000	152 000	20 164	19 668	146 084	124 768
Other income	-	-	-	-	-	9 000	37 757	37 295	12 901	12 913
Total income	611 591	536 860	430	332	7 961 000	9 141 000	1 051 381	1 015 212	486 446	486 667
Net claims incurred	467 364	440 673	-	-	5 183 000	5 325 000	501 722	406 113	228 939	260 391
Acquisition costs	80 232	97 966	-	-	1 321 000	1 487 000	178 288	183 999	194 169	171 123
Cell owners transactions	-	-	-	-	-	-	-	-	-	-
Management and other expenses	186 330	184 898	382	976	1 208 000	1 399 000	252 426	150 229	45 207	42 725
Total expenses	733 926	723 537	382	976	7 712 000	8 211 000	932 436	740 341	468 315	474 239
Net profit/(loss) before taxation	(122 335)	(186 677)	48	(644)	249 000	930 000	118 945	274 871	18 131	12 428
Taxation	(17 127)	(25 269)	13	-	87 000	117 000	37 345	74 698	4 515	3 143
Net profit/(loss) after taxation	(105 208)	(161 408)	35	(644)	162 000	813 000	81 600	200 173	13 616	9 285
Other comprehensive income/(expense)	-	-	-	-	(39 000)	2 000	-	-	2 857	2 423
Total comprehensive income/(loss) for the year	(105 208)	(161 408)	35	(644)	123 000	815 000	81 600	200 173	16 473	11 708
Transfer to/(from) retained earnings	-	-	-	-	-	-	-	-	-	-
Other comprehensive (income)/expense	-	-	-	-	-	-	-	-	(2 857)	(2 423)
Dividends	-	-	-	-	-	200 000	250 000	50 000	-	679
Change in retained earnings	(105 208)	(161 408)	35	(644)	123 000	615 000	(168 400)	150 173	13 616	8 606
Net premium to gross premium	99%	99%	N/A	N/A	88%	89%	87%	88%	27%	33%
Claims incurred to earned premium	80%	85%	N/A	N/A	67%	66%	55%	46%	75%	78%
Management and other expenses to net earned premium	32%	36%	N/A	N/A	16%	17%	27%	17%	15%	13%
Combined ratio	125%	139%	N/A	N/A	98%	99%	99%	82%	105%	105%
Operating ratio	121%	136%	N/A	N/A	97%	89%	91%	73%	98%	100%
Return on equity	(40%)	(62%)	0%	(9%)	3%	17%	13%	26%	6%	5%

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Accounting year end	Jun-16	Jun-15	Dec-16	Dec-15	Jun-16	Jun-15	Jun-16	Jun-15	Mar-16	Mar-15
Group/Company	OUTsurance Insurance Company Limited		PPS Short-term Insurance Company Limited		Regent Insurance Company Limited		Renasa Insurance Company Limited		Safire Insurance Company Limited	
Gross premiums written	7 019 816	6 580 001	93 011	-	1 385 079	1 452 028	1 189 676	1 047 582	294 545	259 189
Net premiums written	6 916 359	6 489 861	87 017	-	1 350 517	1 413 670	132 410	130 785	189 809	157 355
Earned premiums	6 906 719	6 489 698	86 891	-	1 358 785	1 432 266	133 451	130 217	189 819	155 231
Total net investment income	369 948	250 985	3 594	1 012	146 382	163 380	6 441	4 686	12 053	11 231
Reinsurance commission revenue	-	-	5 636	19 612	5 678	10 589	217 220	178 049	23 784	15 983
Other income	-	-	5 633	5 860	24 721	30 868	19 713	20 962	18 009	24 785
Total income	7 276 667	6 740 683	101 754	26 484	1 535 566	1 637 103	376 825	333 914	243 665	207 230
Net claims incurred	3 555 140	3 279 979	62 986	-	627 182	699 326	101 796	94 906	118 662	105 907
Acquisition costs	29 204	34 634	11 587	-	288 750	272 158	183 362	159 547	54 245	43 507
Cell owners transactions	-	-	-	-	-	-	-	-	2 068	1 443
Management and other expenses	1 488 892	1 451 545	60 465	40 135	402 643	406 439	84 468	76 755	48 212	41 766
Total expenses	5 073 236	4 766 158	135 038	40 135	1 318 575	1 377 923	369 626	331 208	223 187	192 623
Net profit/(loss) before taxation	2 203 431	1 974 525	(33 284)	(13 651)	216 991	259 180	7 199	2 706	20 478	14 607
Taxation	636 568	572 458	(12 244)	837	52 985	58 018	2 127	859	5 923	3 980
Net profit/(loss) after taxation	1 566 863	1 402 067	(21 040)	(14 488)	164 006	201 162	5 072	1 847	14 555	10 627
Other comprehensive income/(expense)	(2 937)	13 451	-	-	-	-	-	-	10 501	1 069
Total comprehensive income/(loss) for the year	1 563 926	1 415 518	(21 040)	(14 488)	164 006	201 162	5 072	1 847	25 056	11 696
Transfer to/(from) retained earnings	(2 937)	13 451	-	-	33 826	28 855	-	-	-	-
Other comprehensive (income)/expense	-	-	-	-	-	-	-	-	(10 501)	(1 069)
Dividends	1 202 000	1 029 000	8 200	-	109 165	127 376	-	-	3 612	3 612
Change in retained earnings	364 863	373 067	(29 240)	(14 488)	21 015	44 931	5 072	1 847	10 943	7 015
Net premium to gross premium	99%	99%	94%	N/A	98%	97%	11%	12%	64%	61%
Claims incurred to earned premium	51%	51%	72%	N/A	46%	49%	76%	73%	63%	68%
Management and other expenses to net earned premium	22%	22%	70%	N/A	30%	28%	63%	59%	25%	27%
Combined ratio	73%	73%	149%	N/A	97%	95%	114%	118%	104%	113%
Operating ratio	68%	70%	145%	N/A	86%	84%	109%	114%	98%	106%
Return on equity	47%	48%	(24%)	(66%)	15%	20%	9%	4%	10%	9%

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Accounting year end	Dec-16	Dec-15	Mar-16	Mar-15	Dec-16	Dec-15	Jun-16	Jun-15	15 month period ended 30 Sept-16	Jun-15
Group/Company	Santam Limited		Sasria SOC Limited		Standard Insurance Limited		The Hollard Insurance Company Limited		Unitrans Insurance Limited	
Gross premiums written	22 469 000	21 085 000	1 683 895	1 522 866	2 249 006	2 070 591	10 386 327	9 492 385	249 426	167 554
Net premiums written	18 101 000	17 003 000	1 544 811	1 381 872	2 100 067	1 919 085	8 138 915	7 593 118	132 689	77 979
Earned premiums	18 165 000	16 861 000	1 506 649	1 358 649	2 092 148	1 888 365	8 147 850	7 541 329	125 731	73 867
Total net investment income	827 000	1 807 000	318 067	389 755	154 732	125 685	1 049 668	958 792	34 019	19 702
Reinsurance commission revenue	1 103 000	1 066 000	26 123	24 049	22 750	20 342	-	-	4 587	8 319
Other income	-	-	124	129	-	-	190 258	135 661	1 417	14 818
Total income	20 095 000	19 734 000	1 850 963	1 772 582	2 269 630	2 034 392	9 387 776	8 635 782	165 754	116 706
Net claims incurred	11 833 000	10 442 000	587 056	440 559	1 011 764	776 325	4 798 541	4 387 587	56 168	34 272
Acquisition costs	3 916 000	3 582 000	205 515	176 730	323 761	297 619	903 800	904 863	43 467	41 678
Cell owners transactions	-	-	-	-	-	-	-	-	-	-
Management and other expenses	2 821 000	2 702 000	349 023	321 153	342 207	280 131	2 515 170	2 336 063	11 059	6 856
Total expenses	18 570 000	16 726 000	1 141 594	938 442	1 677 732	1 354 075	8 217 511	7 628 513	110 694	82 806
Net profit/(loss) before taxation	1 525 000	3 008 000	709 369	834 140	591 898	680 317	1 170 265	1 007 269	55 060	33 900
Taxation	427 000	714 000	205 250	223 456	161 435	187 360	(184 027)	156 385	16 079	8 982
Net profit/(loss) after taxation	1 098 000	2 294 000	504 119	610 684	430 463	492 957	1 354 292	850 884	38 981	24 918
Other comprehensive income/(expense)	(140 000)	97 000	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) for the year	958 000	2 391 000	504 119	610 684	430 463	492 957	1 354 292	850 884	38 981	24 918
Transfer to/(from) retained earnings	(11 000)	775 000	(57 365)	(26 775)	-	-	1 035 750	-	-	-
Other comprehensive (income)/expense	140 000	(97 000)	-	-	-	-	-	-	-	-
Dividends	1 887 000	904 000	183 205	205 778	466 000	331 573	1 989 240	554 958	-	-
Change in retained earnings	(778 000)	615 000	263 549	378 131	-35 537	161 384	(1 670 698)	295 926	38 981	24 918
Net premium to gross premium	81%	81%	92%	91%	93%	93%	78%	80%	53%	47%
Claims incurred to earned premium	65%	62%	39%	32%	48%	41%	59%	58%	45%	46%
Management and other expenses to net earned premium	16%	16%	23%	24%	16%	15%	31%	31%	9%	9%
Combined ratio	96%	93%	74%	67%	79%	71%	101%	101%	84%	101%
Operating ratio	92%	82%	53%	39%	72%	64%	88%	88%	57%	74%
Return on equity	17%	30%	9%	12%	32%	36%	36%	19%	11%	8%

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Accounting year end	Dec-16	Dec-15	Dec-16	Dec-15
Group/Company	Zurich Insurance Company South Africa Limited		Zurich Risk Financing SA Limited	
Gross premiums written	3 736 734	3 735 903	6 448	23 432
Net premiums written	2 975 221	2 821 730	(8 856)	8 931
Earned premiums	2 917 985	2 801 503	(8 856)	8 931
Total net investment income	455 697	182 225	3 911	4 722
Reinsurance commission revenue	141 524	87 876	-	-
Other income	4 380	5 220	67	173
Total income	3 519 586	3 076 824	(4 878)	13 826
Net claims incurred	2 092 908	1 830 716	(8 856)	8 931
Acquisition costs	653 515	602 820	-	-
Cell owners transactions	-	-	1 508	1 665
Management and other expenses	791 918	677 686	1 434	4 632
Total expenses	3 538 341	3 111 222	(5 914)	15 228
Net profit/(loss) before taxation	(18 755)	(34 398)	1 036	(1 402)
Taxation	(30 823)	(12 083)	290	(393)
Net profit/(loss) after taxation	12 068	(22 315)	746	(1 009)
Other comprehensive income/(expense)	(160 605)	(5 153)	-	-
Total comprehensive income/(loss) for the year	(148 537)	(27 468)	746	(1 009)
Transfer to/(from) retained earnings	-	-	-	-
Other comprehensive (income)/expense	160 605	5 153	-	-
Dividends	-	-	-	20 000
Change in retained earnings	12 068	(22 315)	746	(21 009)
Net premium to gross premium	80%	76%	(137%)	38%
Claims incurred to earned premium	72%	65%	100%	100%
Management and other expenses to net earned premium	27%	24%	(16%)	52%
Combined ratio	116%	108%	84%	152%
Operating ratio	101%	101%	128%	99%
Return on equity	1%	(1%)	4%	(6%)

