In a world full of turmoil and uncertainty, the international trade environment is getting increasingly complex and difficult to navigate. Even businesses with many years of experience in the world of cross border trade are facing unusual risks that need to be managed, and increased competition dictates that more efficient supply chains and logistics practices need to be developed and maintained. At the same time, the tax and regulatory environment governing cross border transactions is evolving rapidly, with automation and data management a keen focus area for tax authorities in both developed and developing countries. All this in a time when customs formalities and import regulations are keenly policed and enforced, with the threat of severe penalties should mistakes occur.

**Brief Service Description**

Now more than ever it is essential for clients to increase scrutiny of their customs and excise exposure to ensure that their trade strategies remain competitive. Taking advantage of complex local and international laws governing cross border trade & customs activities might also be the key driver which ensure companies advantage in the world of trading today. KPMG® Trade & Customs Practice is specifically structured to assist companies in addressing the complexities of international trade in South Africa and Africa.

**Value Proposition**

We are a dedicated team specialising in trade, customs and excise related matters, by:

- **Leveraging** of KPMG’s extensive Trade & Customs experience and network of over 400 professionals in 80 countries.
- **Understanding** the challenges faced in specialised industries and sectors.
- Developing business solutions that makes sense, are fit for purpose and remain relevant.
- Relying on diverse and multi-skilled team of lawyers and technical specialists to provide practical, holistic solutions.
- Maintaining high levels of technical and professional excellence that delivers value.

**What We Offer**

We work with clients to deliver value and efficiency for their business, including:

- establishing and maintaining efficient cross-border operations keeping costs down to maintain strategic advantage
- facilitating interaction with relevant authorities and organizations
- ensuring compliance with local laws and regulations associated with cross-border trade
- customizing trade processes and controls to a business unit, company, or industry
- mitigating risk issues related to conducting cross-border business

**Specific Service Offerings**

- Assisting with international trade accreditation and Authorised Economic Operator certification
- Dispute resolution and litigation support
- Utilisation of preferential trade agreements
- Managing compliance reviews, applications and management programs
- Evaluating customs and excise tax positions and exposure
- Managing risks related to excise taxation and environmental levies
- Streamlining excise tax-related administrative processes
- Facilitating SARS audits and legal support
- Due diligence services

**Contact us**

**Venter Labuschagne**
Africa Leader: Trade and Customs Practice
M: +27 83 677 7744
E: venter.labuschagne@kpmg.co.za