Export controls & controlled goods regulations

International trade and customs

The risks and rewards of compliance are too great to ignore.

Canadian companies subject to export controls and/or controlled goods regulations face an increasingly complex and challenging reality. Not only must they deal with progressively intricate global supply chains, but they must also shoulder the burden of added regulatory requirements brought on by heightened concerns about protecting strategically important technologies.

The cost of non-compliance can be significant. CBSA administrative penalties for export control related violations have totaled close to half a million dollars over a recent 3-year period. For criminal acts, penalties under Canadian law for export control or controlled goods violations can include substantial fines and possibly imprisonment. Reputational damage is also highly probable when a company is publicly associated with noncompliant activities related to export control and/or controlled goods.

A robust and holistic compliance program can help Canadian companies adapt to regulatory change and protect itself from the risks of noncompliance. It can also strengthen the resilience of supply chains through enhanced supplier monitoring and increase new business opportunities as governments and large prime contracts increasing look to their supply base to protect their controlled technical data and deliver compliant goods and services.

At KPMG, our commitment to our clients help enable us to deliver innovative and practical export control and controlled goods recommendations. We support everything from the development and management of compliance programs to everyday operational needs.

Our experienced professionals can lead export classification projects, provide compliance reviews and gap analysis, support export permit applications, train staff and advise on technology solutions for enhanced automation.

We can enhance your controls and controlled goods compliance function by developing and improving processes to achieve compliance and scale operations appropriately.

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Let us work together

We offer a wide range of export controls and controlled goods related services, including the following:

Export controls and controlled goods program support

- Development of compliance programs, security plans, and standard operating procedures for efficient export and controlled goods management
- Day-to-day support on specific transactions
- Controlled Goods Directorate (CGD) registration support

Export permit applications and retransfer related support

- Export permit strategy and business facilitation plans
- Assistance with preparation of export permit applications
- Support preparing and submitted re-transfer requests to US suppliers or applicable US Government agencies

Export classifications and due diligence

- Evaluation and classification reviews to determine if export transactions are subject to end-use and end-user related export controls
- Evaluation to determine export controls under applicable regulations
- Evaluation to determine obligations under Controlled Goods Program (CGP)
- Export control classification reviews and query support

Voluntary disclosures and remedial measures

- Compliance program reviews and assistance with addressing the root causes of violations or other programmatic issues
- Assessment of resources, program adequacy, and recommended program enhancements
- Preparation of compliance program remediation measures and mitigation plans
- Assistance with preparation of disclosures to government authorities

Mergers, acquisitions and divestitures

- Pre-transaction program reviews and related due diligence
- Export permit transfer support
- Post-transaction transition support
- CGD notification requirements

Risk assessment and compliance reviews

- Evaluation of business operations to determine adequacy of export compliance program
- Supply chain compliance reviews
- Export process assessments and gap reviews
- Assistance in preparing for and managing controlled goods inspections
- Evaluation of IT tools to support compliance activities

Training

- Assessment of training programs and related tools
- Training programs ranging from general awareness to skills training for export compliance professionals

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Want to know more?

Our Trade & Customs professionals can assist your company in mitigating risks and reducing costs related to cross border trade. The firm's Trade & Customs global network consists of over 400 dedicated trade professionals in 80 countries. KPMG's professionals can access this global network to provide clients with unique insights and address complex export and controlled goods related matters.

If you would like to discuss KPMG's services related to global export controls and controlled goods, contact a member of our Trade & Customs team today.

Contact us

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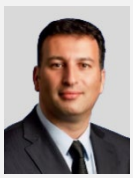

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