

Debt Financing

Effective risk management and strategic planning during the pre-phase

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Greenfield investments present a high level of complexity, with effective risk management and strategic planning serving as critical factors in the early-on decision-making process for the investments.

Your key questions, challenges and objectives



- Need for external financing, particular debt or subordinate debt
- Financing conditions need to be tailor-made to the project, a financing structure is to be developed
- Involvement of various financing partners likely, potentially also subsidized financing
- External debt financing must fit to potential equity investments by shareholders and investors
- Ideally, debt financing is maximized vs. required equity injections

How we support



- We have extensive experience in structuring debt financing for large investment projects and other capex projects
- We assist you in developing a sustainable capital structure and a strategy to realize it
- We have access to all relevant financing partners, from banks and asset financiers over institutional investors to debt funds – as former bankers we speak the language of the credit officers
- We create a competitive environment to secure best pricing and best terms available in current financing markets
- Our compensation can be tied to a successful financing transaction for you



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Examples of relevant credentials

Pre-phase – Site selection
and state subsidies

Pre-phase –
Other

Build-phase –
Core business

Build-phase –
Support processes

**Manufacturer of
Hydrogen Production
Plants**
Support on structuring of
various credit facilities
including growth financing,
guarantees and export
financing

Ongoing

**International Battery
Manufacturer**
Alignment of the current
financing structure and raising
of additional financing to
support the business plan
including investments in a new
production line

2023

Battery Business
Development of financing
structure for a battery
assembly project and
validation with potential
financing parties

2023 (not closed)

**Transmission System
Operator**
Development of a financing
strategy in relation to >€20bn
capex over the next ten years,
support on execution of a
€1.5bn syndicated loan and
a €800m bond issue as well
as on strategic financing
aspects

2022

Tramway Operator
Structuring and arranging of
long-term financing for the
acquisition of tram-trains

2022