

Cloud and Technology Sourcing

Optimizing return on investment during the build-phase

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Optimizing return on investment during the build-phase involves effectively managing costs and ensuring timely completion of tasks.

Your key questions, challenges and objectives



- Technology has become a driving force for improving efficiency and transforming business models
- For most organizations, the cloud is their primary data center. The IT infrastructure is fully aligned with the cloud
- Cloud and sourcing are critical to ensuring sustainable cost structures and staff capacity
- With the migration of product manufacturing and traditional IT to the cloud, IT and security architectures are rapidly changing towards 'zero trust'

How we support



- Advising organizations on how, where and with whom to partner as they grapple with rapidly changing technologies and operating models
- Advising organizations on cloud architectures that are equally agile, modern and secure
- Supporting organizations optimize and migrate their data centers, networks and digital workplaces to operate effectively and efficiently



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Examples of relevant credentials

Pre-phase – Site selection
and state subsidies

Pre-phase –
Other

Build-phase –
Core business

Build-phase –
Support processes

Allianz SE
Developed Allianz's hybrid cloud strategy, advising on how, where and with whom to partner, and mobilized the cloud transformation office, which transformed 140 on-premises data centers into a mix of 6 private cloud data centers and public cloud

2016 – 2020

Aramco
Conceptualized and negotiated the CNTXT cloud joint venture with Google
Subsequent developed Aramco's cloud strategy

2020 – 2021

EMA Government
Developing the cloud strategy of multiple EMA Government clients at federal level, setting up the Government Cloud CoEs and mobilizing the cloud transformation office

2021 – 2024

Leading German Discount Retailer
Developing the retailer's cloud strategy, setting up its cloud CoEs, advising on how, where and with whom to partner, and mobilizing the cloud transformation office

2023 – 2024

Leading German Automotive OEM
Setting up the OEM's FinOps CoEs, advising on TBM and FinOps tooling, and mobilizing the FinOps office

2023 – 2024

Leading German Automotive Supplier
Developing the Tier-1 Supplier's Born-in-Cloud Digital Workplace strategy and architecture, advising on how, where and with whom to partner

2023 – 2024