

# Customs and Duties

Optimizing return on investment during the build-phase

[Home](#) › [Services](#) › [Greenfield/Brownfield Investments and Market Entries in Germany](#) › [Customs and Duties](#)

Optimizing return on investment during the build-phase involves effectively managing costs and ensuring timely completion of tasks.

## Your key questions, challenges and objectives



- What steps can be taken/are required to ensure compliance with customs/export control regulations?
- What measures can be taken to save duties or facilitate customs procedures?
- How is the customs value calculated?
- Are there import and export restrictions, e.g. Russia Sanctions, which are relevant for the companies' transactions?

## How we support



- Ad hoc support/interim support/project support for questions relating to Trade and Customs by well experienced local staff and our global network of customs experts
- Our new tool Trade Data Check analyzes customs data to provide transparency and identify coherence issues
- Analyzing your organizational customs/export control set up allows us to provide individual benchmarking, concrete and detailed recommendations for the (re-) design of processes based on your individual requirements and needs, but also recommendations in the form of quick wins



**Mario Urso**

Partner, Tax, Head of Trade & Customs  
KPMG AG  
Wirtschaftsprüfungsgesellschaft  
+49 89 9282-1998

[Email](#)

[Submit RfP](#)

## Examples of relevant credentials

Pre-phase – Site selection and state subsidies Pre-phase – Other Build phase – Core business Build phase – Support processes

**US Automotive OEM**  
Trade and customs advice for ramping up an e-vehicle fabric in Germany

2018 – 2019

**German Automotive OEM**  
Trade & customs advice globally, especially on CKD/SKD savings

Ongoing since 2020

**Swedish Producer for Kitchen Appliances**  
Advice on Russia sanctions, AEO and customs compliance

2021

**Global Consumer Goods (Skin Care) Group**  
Global customs valuation advice for new operating transfer price model

2023

**Manufacturer of Aluminum Products**  
Various dispute settlements with regard to inward processing relief and free trade agreements

Ongoing since 2013