



Optimizing return on investment during the build-phase involves effectively managing costs and ensuring timely completion of tasks.

### Your key questions, challenges and objectives



- How does the business ramp up look like and what is the necessary IT setup (IT demand/supply) to support business growth
- What is the appropriate customer/data centric and value-driven business-IT operating model to accelerate business growth and ensure stable business operations, e.g., sales, finance, operations, etc.
- What are necessary IT investments and cash flows (Capex, Opex) over time – what can be sourced, e.g., cloud
- How can IT – by design – support the business from day 1 to take care about regulations, compliance, cyber security, etc.

### How we support



- 360° feasibility and quick diagnostic – also sparring for running programs: Analyze and identify minimal invasive IT setup “IT in a box” to kickstart business operations
- Design IT for growth – modular building blocks of IT: Design digital/IT operating model in modular building blocks to enable state-of-the-art platform idea and scalability from beginning, e.g., customer and data centric architecture, cloud and SaaS platforms, API strategy – all with focus on cost and value-based sensitivity plus compliance, cyber security, regulatory
- Implement and accelerate IT to enable growth and ensure stability: Set up, run and accelerate implementation (in case also with further partners) – set up/run smart and practical PMO and program to ensure milestones, key success factors



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### Examples of relevant credentials

Pre-phase – Site selection  
and state subsidies

Pre-phase –  
Other

Build-phase –  
Core business

Build-phase –  
Support processes

**360° Quick Assessment  
for Energy Company to  
Start New Business  
Model**

Conduct IT growth analysis  
and benchmarking for all key  
IT functions, run feasibility  
assessment along all IT key  
dimensions, run 3 deep dives,  
e.g., cloud, sourcing, demand  
management

**2023**

**New IT Organization  
and Operating Model  
for Public Sector**

Carve out of 10+ IT  
organizations and its operating  
models/functions and  
build/establish one new  
central-decentral IT  
department

**2020 – 2022**

**Build Overall Tech  
Platform for an  
Automotive Supplier**

Define overall tech platform for  
OEM (globally, outside of  
vehicles) and combining all  
legacy and modern/digital  
platform to one overarching  
tech platform – basis for all  
functional platforms

**2021 – 2022**

**Build New Business  
Model – Insurance and  
Startup**

Support CIO with feasibility  
study and drive analysis of  
scenarios, e.g., legal entity  
structure, integration strategy,  
operating model, architecture  
and practical roadmap

**2020**