

Exciting career opportunity



Chief Financial Officer - Tanzania

Our client, a leading aviation services company operating in Tanzania, is seeking to recruit an experienced Chief Financial Officer (CFO) to join its Executive Leadership Team.

The CFO will play a critical role in shaping the financial strategy and long-term growth of the business while providing strategic counsel to the Chief Executive Officer and Board. The successful candidate will be responsible for leading all financial, procurement, and information technology functions, ensuring strong financial performance, effective risk management, regulatory compliance, and operational excellence across the organization.

This executive leadership role reports functionally to the Finance Director, Middle East & Africa and administratively to the Chief Executive Officer, Tanzania.

Key roles and responsibilities

- Provide strategic financial leadership to the Tanzania business, ensuring alignment with corporate objectives and long-term growth ambitions.
- Partner with the CEO and Executive Team in developing and executing business strategy, investment decisions, and operational improvement initiatives.
- Lead all finance, procurement, stores, and IT functions while fostering a high-performance and accountability-driven culture.
- Drive financial planning, budgeting, forecasting, and performance management processes to support business growth and profitability.
- Oversee preparation of financial statements and management reporting in accordance with IFRS, company policies, and statutory requirements.
- Monitor and optimize business performance through robust financial analysis, profitability reviews, and KPI-driven decision making.
- Lead treasury management, working capital optimization, liquidity planning, and cash flow management initiatives.
- Provide financial leadership for commercial negotiations, investment appraisals, contract evaluations, and strategic projects.
- Establish and maintain effective internal controls, governance frameworks, and risk management processes that safeguard company assets and support sustainable growth.
- Ensure compliance with all regulatory, tax, statutory, and stock exchange reporting requirements.
- Drive finance transformation and continuous improvement initiatives through technology, automation, and data analytics.
- Oversee relationships with external auditors, financial institutions, regulators, customers, suppliers, and other key stakeholders.
- Support ESG, governance, and sustainability reporting requirements in line with evolving stakeholder expectations and Group standards.

- Develop leadership capability, succession plans, and talent pipelines across the Finance, Procurement, and IT functions.

Key performance indicators:

- Revenue growth and profitability performance
- EBITDA and EBITDA margin achievement
- Operating profit and return on investment
- Working capital efficiency, including DSO and cash conversion metrics
- Cash flow generation and liquidity management
- Budget and capital expenditure adherence
- Timeliness and accuracy of financial reporting
- Internal control effectiveness and audit outcomes
- Regulatory and statutory compliance
- Finance transformation and process improvement delivery
- Employee engagement, talent retention, and succession readiness

Academic/professional qualification and Experience:

- Bachelor's degree in Finance, Accounting, Economics, Business Administration, or a related discipline.
- MBA or other relevant postgraduate qualification will be an added advantage.
- Professional accounting qualification (such as CPA, ACCA, CIMA, or equivalent) and active membership in good standing with the National Board of Accountants and Auditors (NBAA).
- Minimum of 10 years' progressive finance leadership experience, including at least 5 years in a senior finance leadership role.
- Experience within aviation, logistics, transport, infrastructure, or other operationally intensive industries will be an added advantage.
- Strong knowledge of IFRS, corporate finance, treasury management, taxation, risk management, and financial controls.
- Proven track record of driving business performance, profitability improvement, and strategic transformation initiatives.
- Experience working with ERP systems such as SAP, Oracle, Microsoft Dynamics, or similar.
- Demonstrated capability in stakeholder management, commercial negotiations, and executive-level decision support.
- Excellent leadership, communication, and influencing skills.
- High levels of integrity, professionalism, and business judgment.
- Fluency in English is required.

If you are interested in this exciting opportunity, Please send your application (*Application letter and Curriculum Vitae*) for your consideration to this email: tz-fmrecruitment1@kpmg.co.tz quoting 'Chief Financial Officer' by 09 November 2026.

KPMG is an equal opportunity employer. Applicants must have the legal right to work in Tanzania.. Please note that only shortlisted candidates will be contacted.