



Exciting career opportunity



#Thrive with us and #Come as you are

Regulatory Manager

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services. Our purpose is to inspire confidence and empower change. We have a notable Africa Footprint serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania, and Rwanda.

The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients’ expectations.

Position Summary

We are currently looking for a Manager in our Regulatory Services Unit who will serve as a high-level Tax Advisor to KPMG clients to help them meet their tax and regulatory obligations with minimal risks to their businesses. This will include but not limited to leading a dynamic team of professionals in tax dispute resolution, tax compliance health checks, due diligence reviews, legal audits and restructuring advisories to help clients as they deliver on their business tax and regulatory strategies.

Key roles and responsibilities

- Manage a full range of Tax services in compliance with laws and regulations by; planning and implementing client assignments, accurately interpreting data and advice from other specialists on the team, analyzing potential solutions and recommendations, reviewing complex tax work and the highly technical areas and coming up with solutions to the complex tax issues.
- Work as part of a client’s service team to identify client tax risks and develop innovative tax strategies
- Meet clients demands by dealing with a wide range of technical and other arising tax issues in a timely manner, keeping the client informed on progress of engagement and professionally responding to questions as they arise.
- Overseeing direct and indirect tax advisory and compliance engagements.
- Handling Tax audits and investigations, including objections and appeals.
- Overseeing and providing guidance to teams on multiple engagements.
- Following up with the revenue authority on client issues.
- Acting as the liaison with the clients and regulators.
- Preparing briefs and alerts on current tax developments and changes in tax legislation.
- Present work of high quality with minimum input by Senior managers, Directors or Partners.
- Continuously come up with innovative ways to improve processes internally within the BU and firm and for clients.
- Develop and manage client relationships through in-depth understanding of client businesses and expectations, providing valued insights, explanations and proactive guidance.
- Identify and pursue potential business opportunities and build relationships with potential clients and referrals to further business growth.
- Demonstrate a thorough understanding of the firm’s service offering, participate in business development activities and selling of products for tax team and other Business units.
- Manage work processes to ensure Tax recoverability targets are met, bills are raised and collections are done on a timely basis.
- Ensure adherence to firm’s risk processes.
- Keeping updated with changes in legislation affecting tax and wider firm’s service offering.
- Lead the Tax and Regulatory internal publications on emerging issues.
- Contribute to the department’s technical committee through research, analysis and issuance of guidance on new laws/regulations, contentious client queries and emerging issues affecting the firm’s practice.

- Continuous professional development including learning hours and courses to enhance/develop skills.
- Lead Tax seniors and associates with a purpose of growing and developing them through coaching, feedback, providing guidance and opportunities for growth.
- Manage engagement team’s budget to cover team’s expenditures and disbursements towards business development.

Academic/Professional qualifications and Experience:

- Bachelor’s degree in laws from an accredited college/university.
- Must have a minimum of 8 years of working experience.
- Advocate of the High Court with at least six (6) years of post-admission experience in a busy commercial law firm, with strong exposure to commercial law, corporate law, and tax dispute resolution.
- Professional qualifications e.g., ACCA, CPA are highly desirable.
- Post Graduate Diploma/ Masters in taxation or any professional qualification in taxation from an accredited college/university will be an added advantage.
- Proficient in Microsoft Office applications including Word, Excel, and Access along with experience performing internet research.

Personal attributes:

- Excellent advisory and compliance skills.
- Excellent verbal and written communications skills and the ability to articulate complex information.
- Ability to build positive relationships with team members and clients.
- Ability to handle simultaneously multiple engagements and client service teams.
- Flexibility in prioritizing and completing tasks.
- Strong organizational skills.
- Willingness to work under supervision and learn new skills quickly.
- Good analytical and problem-solving skills.
- Excellent negotiation skills.
- Good knowledge of Tax laws, rules and regulations.
- Working knowledge of accounting information systems and Tax tools.
- Comfort interacting with C-level professionals.

We offer:

- An exciting opportunity to work with a Big 4 firm on cutting edge clients across Africa.
- Continuous learning and development.
- Exposure to multi-disciplinary client service teams.
- Unrivalled space to grow and be innovative.
- Opportunity for international travel.

If your career aspirations match this exciting opportunity, please use the link below to apply:

[Regulatory Manager – Consulting – Candidate’s Summary](#). Filling the link is mandatory for consideration alongside your application to talentrecruit@kpmg.co.ke quoting ‘Regulatory Manager’. This role will be shortlisted on a rolling basis.

Please note that only shortlisted candidates will be contacted.