

# The future of finance

### Strategy and value

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#### How does Finance deliver organisational value?

Leading CFOs are expected to both accurately maintain the financial statements and maximise value for the shareholders by providing the right data insights and support to the CEO. Shareholder value is a reflection of market value (driving share price) and intrinsic value (driving dividends) and Finance functions should be the stewards of that data to help ensure accuracy.

#### Market value

 The value that the external market places on your organisation based on both actual and expected future performance.

#### Intrinsic value

 The 'real' value of your organisation is based on your financial standing, assets and cash position.

#### Shareholder value

 Shareholders gain the most value when market value is reflective of intrinsic value.

Leading CFOs leverage extreme automation, data and a modernised workforce to enable an increased focus on value creation.

#### Preserve and protect value

- Increase the speed and quality of delivery through automation.
- Manage risks and maintain compliance.
- Manage data models and analytics.
- Modernise the finance workforce and talent strategies.

#### Create value

- Enable strategy and innovation by supporting corporate development and agile capital allocation.
- Lead enterprise performance and integrated business planning.
- Optimise working capital.
- Evaluate new business and operating models.

## Is your Finance function ready to become a strategic partner to the enterprise?

The shift can be complexfor the Finance function who have had to transition from traditional scorekeeper and controller roles to strategic partners to the business. However, thanks to their financial acumen, data ownership and business understanding, it is clear that no other function is better positioned to take on this challenge.

### Leading CFOs are serving as a strategic partner to maximise organisational value

Finance is best positioned to **build value** when aligned to **corporate strategy** and serving as a **strategic partner** to the business. The CFO has six levers available to help drive **corporate strategy** and increase **shareholder value**.



#### 1. Compare market value to intrinsic value

Examine share performance relative to comparables, underlying financial performance, cash generation, investments and future expected performance.



#### 2. Implement operational improvements

Analyse fluctuations in value based on improvements in sales growth, margin and capital intensity; prioritise operational improvements for business units.



**CFO value levers** 

#### 3. Implement better tax strategies

Planning for acquisitions and divestiture, financing transactions or cross-border trade.



#### 4. Divest unprofitable business

Test the market to understand what business units are worth more to others than to you and evaluate exit strategies.



#### 5. Improve capital structure

Evaluate the appetite and ability to take on more debt; improve operating performance.



#### 6. Invest in new growth opportunities

Investigate organic opportunities and identify potential vertical or adjacent acquisition targets.

### How do you get started?



Understand your value levers



Find where
value is created
and destroyed
across the
business



Actively manage the investment portfolio



Embed valuebased management throughout the business Finance organisations globally are increasingly driving the mandate to deliver value

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