

Infrastructure Advisory

**Your trusted advisors in Today's
deal environment**
KPMG Uruguay

July 2026



Boosting social capacities

Infrastructure Project Advisory

Overview

The preservation of social capital, as well as their increase with the objective of expanding country's capacities is a key role for all modern societies. with our experience in energy and transportation sectors and Public-Private Projects, KPMG offers a wide range of products in relation with infrastructure projects:

- Definition of the strategy approach
- Financial Structuring Advisory
- Financial Modelling
- Tax & Legal Advisory
- Major Projects Advisory



01

Scope of services



Description of services



01 Private Initiative

Assistance in the elaboration of private initiative report to be presented before the Executive Power.

- Project identification, description and location
- Investment estimation
- Pre-feasibility financial analysis
- Identification of social and economic benefit which results from the initiative implementation
- Initiative report writing, for its presentation before the Executive Power

Description of services



02 Feasibility analysis

Assistance in and financial and economic project feasibility.

- Financial feasibility from the private investor perspective
- Project Finance structure feasibility
- Economic and social feasibility from the Public Administration perspective
- Project stakeholders and risk matrix analysis
- Money for value analysis

Description of services



03 Bid structuring

Assistance in financial modelling for bidding strategy.

- Financing sources analysis and alternatives
- Cash flows and financial statements projections
- Inclusion of local accounting and tax standards in the financial modelling
- Bidding assessment
- Internal Rate of Return
- Sensitivity analysis

Description of services



04 Financial due diligence

Assistance in financial model audit.

- Formulae consistency analysis
- Accounting and tax regulations consistency analysis
- Call of tender variables and parameters analysis
- Contracts variables parameter analysis
- Financing term sheet variables and parameter analysis

Description of services



05 Financial closure

Assistance in financial and contract closure.

- Financing analysis
- Financial structuring (competitive financial process, analysis of the alternatives, negotiations with financial institutions)
- Final negotiations with the hiring Public Administration
- Financial model according to negotiations with financial institutions
- Agreement with hiring Public Administration and contract closure
- Agreement with financial institutions and financial closure

Description of services



06 Construction O&M

Assistance in project management during construction and O&M.

- Evaluation and revision of operational models
- Cost optimization, financial and operational efficiency improvement
- Model structuring for O&M
- Audit and Tax services & PMO and contracts supervision
- Design and implementation of financial and operational control systems
- Support in strategic joint ventures & outsourcing control

Description of services



07 Restructure / sell

Assistance in project restructuring or selling.

- Strategic options analysis for the selling side, and transactional support
- Revision of contracts, support in litigations and investigation process.
- Corporate, operational and financing restructuring (refinancing)
- Asset valuation
- Commercial, operational, financial, fiscal, labor, legal and environmental due diligence
- Support in strategic joint ventures

02

Our team



Professional work team

Our team has provided financial, and tax advise in PPP, infrastructure and related projects, involving more than **USD 8,0 Billion** investment, being the leader in Market as per Inframation League Tables advising in:

 **+100**
Projects

 **+60%**
of the wind farms and solar farms (PPAs)

 **100%**
of the transmission's lines

 **+80%**
of the PPP projects



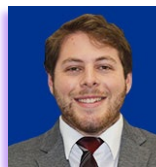
Magdalena Perutti
Partner



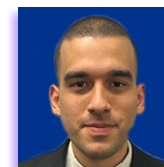
Marcelo Sibille
Senior Manager



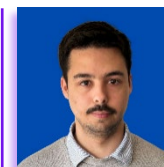
Mauricio da Fontoura
Supervisor



Andrés Aronovitz
Supervisor



Sebastián Esteban
Supervisor



Mateo Alonso
Associate

03 Credentials



Infrastructure Projects Advisory

Energy & Sustainability

01



ARDIAN

Financial and commercial due diligence support to Ardian in the acquisition of two operational solar PV plants in Uruguay (75.8 MWp), including El Naranjal (58.8 MWp) and Del Litoral (17.0 MWp), both operating under long-term PPAs with UTE.

2026



02



KPMG
Argentina

BNF BANCO DE DESARROLLO
DE AMÉRICA LATINA
Y EL CARIBE

Assistance in the full review of the financial Model of three Solar Project on Argentina.

2020 - Ongoing



03



Confidential

Development of a financial model to support a PPP bid for the construction, maintenance, and financing of a biomass plant in Argentina

2025



04



Assistance in the Financial Close (ongoing) of the Arazatí Water Treatment Project in Uruguay (USD 300+ million investment).

We have also assisted the Clients during the private Initiative, Feasibility Analysis and Public Tender stages since 2020.

2020 - Ongoing



05



Confidential

Assistance in the full review of the Financial Model of two wind Projects.

2024



06



Confidential

Financial Model advisory throughout the Refinancing Transaction for projects, including various Solar Farms and Wind Parks power generation.

2024



07



Confidential

Financial Model for a project of energy Generation and Co2 Capture through Agricultural and Forestry Biomass.

2023



08



Confidential

Financial Model for green hydrogen Project, including a Solar Farm and Wind Park power generation.

2023 - Ongoing



Infrastructure Projects Advisory

Energy & Sustainability (cont.)

09



Confidential

Assistance in the construction of a financial model related to the installation of a windmill park and a solar farm.

2023 - Ongoing



10



Review of the Atome Green Hydrogen, ammonia and fertilizer production facility financial model

2026



11



Financial and Tax Due Diligence procedures and Development of the Financial Model for two projects involving seven Solar Parks and two Wind Parks.

2023



12



We served as Independent model reviewers of the financial model as a requirement for the project to reach financial completion.

2022



13



Confidential

Assistance on the economic and financial analysis and preparation of tender documents for a Private Initiative of USD 720 M investment.

2020 - 2021



14



We served as Independent model reviewers regarding the tax treatment, structure and coherence of the financial model.

2021



15



Annual update of the financial model of the project Parque Eólico Arias.

2020-2021



16



Annual update of the financial model of the project Parque Eólico Valentines.

2020-2021



Infrastructure Projects Advisory

Energy & Sustainability (cont.)

17



Annual update of the financial model of the project Parque Eólico Pampa.

2020-2021



18



Assistance in the refinancing of the Project.

2020-2021



19



Assistance in the revision of the financial and tax aspects included in the financial model of a transmission line project that will be developed between Tacuarembó and Salto Uruguay.

2019-2021



20



Annual update of the financial model of Astilleros wind farm project.

2017-2021



21



Confidential

Introduction of changes in the financial model of a USD 695 M Gross Revenue Project.

2021



22



Advice on the review of Valentines wind farm financial model, contemplating fiscal aspects included therein as well as its structure and coherence in relation to the assumptions provided.

2020



23



Independent financial model review for a photovoltaic power public-private project won for our client.

2020



24



Personnel loan for the adaptation of the financial model of the Arias Financial Trust to the reality of the Pampa Financial Trust

2019



Infrastructure Projects Advisory

Energy & Sustainability (cont.)

25



Assistance in the review of the financial and tax aspects included in the financial model of the wind Project Talas de Maciel.

2019



26



Gas Sayago S.A.

Financial model development for potential concession.

2018



27



Financial advice on the structuring and preparation of tender documents for a high voltage line project.

2018



28



Advice on the review of Valentine wind farm financial model, contemplating fiscal aspects included therein as well as its structure and coherence in relation to the assumptions provided.

2018



29



Assistance in the review of the financial and tax aspects included in the financial model of the wind Project Talas de Maciel.

2018



30



Assistance in the revision of the Financial Model of the Arias Wind Farm, contemplating fiscal aspects included in it, as well as its structure and coherence in relation to the assumptions provided

2018



31



Advice on the review of Parque Eólico La Castellana financial model, contemplating fiscal aspects included therein as well as its structure and coherence in relation to the assumptions provided.

2018



32



Assistance in the revision of the financial and tax aspects included in the financial model of a Melo-Tacuarembó high voltage transmission line project.

2017



Infrastructure Projects Advisory

Energy & Sustainability (cont.)

33



Review of Achiras Windfarm financial model on lenders' behalf, in cooperation with KPMG Argentina by an invitation of IDB.

2017



34



Review of La Castellana Windfarm financial model on lenders' behalf, in cooperation with KPMG Argentina by an invitation of IDB.

2017



35



Assistance on the review of financial model for a 100MW windfarm (Greenwind) in Bahia Blanca, Argentina.

2017



36



Valuation of the wind Project Talas de Maciel.

2017



37



Assistance in the review of the financial and tax aspects included in the financial model of the wind Project Pampa.

2017



38



Advising in reviewing of an economic-financial model of Envision Wind farm project,

2017



39



Advice on the review of Polesine (a wind farm project) financial model, contemplating fiscal aspects included therein as well as its structure and coherence in relation to the assumptions provided.

2017



40



Assistance on the economic and financial analysis and preparation of tender documents for a high voltage line project.

2017



Infrastructure Projects Advisory

Energy & Sustainability (cont.)

41



La energía que nos une



Review of La Castellana Windfarm financial model on lenders' behalf, in cooperation with KPMG Argentina by an invitation of IDB.

2016



42



La energía que nos une



Introduction of changes in the financial model of the Astilleros Wind farm Project.

2016



43



Green Power

Advice on the allocation of the purchase price of the project.

2015



44



ABENGOA

Advice on the review of Palmatir wild farm financial model, contemplating fiscal aspects included therein as well as its structure and coherence in relation to the assumptions provided.

2015



45



La energía que nos une



Assistance on the economic and financial analysis and preparation of tender documents for a high voltage line project.

2015



46



La energía que nos une



Financial and Tax review of Colonia Arias model. Sponsor: UTE.

2015



Infrastructure Projects Advisory

Transport

01



Assistance in the economic and financial assessment and preparation of tender documents for the public procurement of Ruta 3 – Circuito 2 under CVU's Sustainable Asset Maintenance (MAS) scheme

2026



02



Assistance in the economic and financial assessment and preparation of tender documents for the public procurement of the Ruta 8 road infrastructure project under CVU's Sustainable Asset Maintenance (MAS) scheme

2026 - Ongoing



03



KPMG supported CAF in the design and structuring of Uruguay's Metropolitan Transport Transformation Program, providing financial, contractual and institutional advisory services, including support for the development of the Metropolitan Transport Authority framework.

2026



04



Assistance in the elaboration of a Financial Model for the group including several of the group's projects.

2025 - ongoing



05

Confidential

Development of a financial model for the operational phase of a road infrastructure project in Uruguay, including functionality for historical data updates and projections

2025 - Ongoing



06



Assistance on the economic and financial analysis and preparation of tender documents for the public tender for the design, construction, rehabilitation, maintenance and financing of the road infrastructure of Ruta 1 in Paraguay

2025



07



Assistance on the economic and financial analysis and preparation of tender documents for Anillo Perimetral Road Project in 2023 and 2024.

We have also assisted the Clients during the Private Initiative and Feasibility analysis stages since 2019.

2019 - ongoing



06



Independent model review regarding the inclusion of a new debt tranche in the financial model of the Ferrocarril Central Project.

2024



Infrastructure Projects Advisory

Transport (cont.)

09



Confidential

Assistance on the economic and financial analysis and preparation for 4 Private Initiatives related to transport projects.

2023 - 2024



10



Assistance on the economic and financial analysis and preparation of tender documents for the public tender for the design, construction, rehabilitation, maintenance and financing of the road infrastructure of Ruta 1 and Ruta 19 in the 2023 and 2024 public tenders, respectively

2023 - 2024



11



Assistance in the elaboration of a Financial Model for the group including several of the group's projects.

2023



12



Assistance in the construction of a financial model related to the operation of "Ferrocarril Central", which will transport cellulose and chemicals to UPM.

2023



13



Provision of monthly professional services such as accounting, financial and tax, among others, regarding the Circuito 5 Road Corridor project.

2022 - Ongoing



14



Grupo San José S.A.

Provision of monthly professional services such as accounting, financial and tax, among others, regarding the Circuito 7 Road Corridor project.

2021 - Ongoing



15



Confidential

Financial, Tax and Labor Due Diligence and Financial Model Build and Review for an Infrastructure Project in Uruguay

2022



16



Grupo Ruta Atlántica

Assistance on the economic and financial analysis and preparation of tender documents for the public tender for the design, construction, rehabilitation, maintenance and financing of the road infrastructure of Ruta 9 between the progressives 105K650 and 210K000

2022



Infrastructure Projects Advisory

Transport (cont.)

17



Grupo Piedra Alta

Assistance on the economic and financial analysis and preparation of tender documents for the public tender for the design, construction, rehabilitation, maintenance and financing of the road infrastructure of Ruta 5 between the progressive 95K350 and 133K300

2022



18



Grupo Piedra Alta

Assistance on the economic and financial analysis and preparation of tender documents for the public tender for the design, construction, rehabilitation, maintenance and financing of the road infrastructure of Ruta 5 between the progressive 69K000 and 95K350

2022



19



Consorcio Grupo Vía Central

Independent model review regarding the inclusion of a new debt tranche in the financial model.

2022



20



Assistance In the review of the financial model of Circuito 6 Road Corridor Project for the benefit of the potential investors for the negotiation process of the financial close.

2019-2022



21



Advice on the financial close of Circuito 5 Road Corridor project.

2018-2022



22



Assistance In the review of the financial model of CVIALCO Corridor Project for the benefit of the potential investors for the negotiation process of the financial close.

2021



23



Interagrovial S.A.



Advice on the financial close of Circuito 7 Road Corridor project.

2020-2021



24

Confidential

Assistance on the economic and financial analysis and preparation of financial analysis for three Private Initiatives of USD 135 M cumulative investment.

2020-2021



Infrastructure Projects Advisory

Transport (cont.)

25



 Astris Finance



Independent model review regarding the inclusion of a mezzanine debt in the financial model.

2020



26



CHRCointer
GROUP

Independent model review regarding the tax treatment, structure and coherence of the financial model a cellulose plant project.

2020



27



Advice on the financial close of the Project Corredor Vial Circuito 3.

2019



28



Assistance on the economic and financial analysis and preparation of tender documents for Circuito 6 Road Corridor Project.

2019



29



Advice regarding the bidding of road projects to be developed under the public-private participation scheme which will be sponsored by the companies Helpport S.A., Panedile Argentina S.A.I.C.F. and Eleprint S.A.

2018



30



中国中铁
China Railway First Group

Assistance in the elaboration of a report relating some aspects of Uruguay in the framework of an infrastructure railway Project.

2018



31



中国中铁
China Railway First Group

Advising in the financing, designing, building, refurbishing, and maintenance corresponding to the Montevideo-Paso de los Toros railway section of the Central Railway Project in Uruguay.

2018



32



中国中铁
China Railway First Group

Assistance in the elaboration of an economic, financial and legal feasibility study of the Central Railway Project.

2018



Infrastructure Projects Advisory

Transport (cont.)

33



Assistance on the economic and financial analysis and preparation of tender documents for Circuito 7 Road Corridor Project.

2018



34



Assistance on the economic and financial analysis and preparation of tender documents for Circuito 5 Road Corridor Project.

2017



35



Assistance in the elaboration of a Financial Model for The Algorta-Fray Bentos Railway Project.

process of the financial close.

2016



36



Financial advice on the structuring and preparation of tender documents for Circuito 3 road Project.

2016



37



Assistance in the comparison of certain parameters of the cost per kilometer travelled by suburban lines determined by the Ministerio de Transporte y Obras Públicas.

2012



Infrastructure Projects Advisory

Social Infrastructure & others

01

Confidential

Provided financial advisory services in connection with the preparation of a privately initiated infrastructure project, including financial modeling, preparation of supporting documentation and support during the subsequent feasibility assessment process.

2026 - Ongoing



02

Confidential

Provided financial advisory services in connection with a potential transaction between a private sector investor and a government entity in Paraguay, including financial modeling and tax and financial due diligence.

2026



03

Confidential

Advised a potential investor on tax risks and transaction-related considerations associated with a potential investment in a PPP infrastructure project in Uruguay.

2026 - Ongoing



04



TEYMA



CIEMSA

Independent review of the financial model of the penitentiary infrastructure project "PPP UIPPL".

2024



05



TEYMA

Aberdeen
Standard
Investments

Independent review of the financial model built exclusively for the PPP contract expansion for the penitentiary infrastructure project Unidad Punta de Rieles Femenina

2024 (Ongoing)



06



Aberdeen
Standard
Investments

Introduction of changes to the UPR Project Financial Model requested by the client.

2024



07



btd

TECNOVE

CONAMI
ARQUITECTURA Y CONSTRUCCION
TRANSAMERICANA

Assistance in the revision of the financial and tax aspects included in the financial model of the project Educativa 3°.

2021 - 2023



08



Confidential

Assistance in the elaboration of a financial model and feasibility study of an Infrastructure Project in Uruguay.

2023



Infrastructure Projects Advisory

Social Infrastructure & others (cont.)

09



Confidential

Assistance on the design of a financial model for a Spanish company.

2023



10



Assistance in the elaboration of a financial model and feasibility study of an Infrastructure Project in Uruguay.

2023



11



Exolum

Assistance on the design of a financial model for Exolum.

2023



12



Confidential

Financial and Tax Due Diligence for a potential Social Infrastructure investment project.

2021



13



Valuation of four companies from the Group located in Paraguay.

2021



14



Annual update of the financial model of the project Unidad Punta de Rieles (UPR).

2021



15



Financial advice on the structuring and preparation of tender documents for the refurb of Plaza de Toros Project in Colonia.

2021



16



Confidential

Assistance on the economic and financial analysis for an integral logistics project in Paraguay.

2021 - 2022



Infrastructure Projects Advisory

Social Infrastructure & others (cont.)

17



Confidential

Assistance on the economic and financial analysis for an integral logistics project in Paraguay.

2021 - 2022



18



Annual valuation of Social Housing Trusts.

2017-2021



19



Due diligence and financial model development in the investment in UPR .

2020



20



Confidential

Assistance on the economic and financial analysis and preparation of tender documents for a Private Initiative of USD 30 M investment.

2020



21



Confidential

Due Diligence on certain port assets property of a company located in Argentina.

2020



22



Analysis of tourism project opportunities in the corridor of Uruguay river.

2019



23



Financial advice on the structuring and preparation of tender documents for the repurpose of ex-Terminal Aeropuerto de Carrasco.

2019



24



Financial advising on the structuring and preparation of tender documents for a Conventions Center Project.

2019



Infrastructure Projects Advisory

Social Infrastructure & others (cont.)

25



Financial advising on the development for the former terminal of the Carrasco International Airport.

2019



26



Pre inversion studies for a tourism project in Parque San Francisco –Corrales de Abasto.

2019



27



Preparation of the Business Plan for property, financial and tax structuring of the Project Carrasco.

2018



28



Assistance in the elaboration of a Financial Model for a logistic center in Buenos Aires.

2017



29



Business plan for the refurbishment of Plaza de Toros in Colonia.

2017



30



Financial advice on the structuring, preparation, building and operation of 44 kindergartens and 15 Centers for the Care of Infancy and Family (CAIF) through PPP modality.

2017



04

Annex – Individual Team CVs



Professional work team



Magdalena Perutti

Partner

**Head of Advisory, Deal
Advisory and Infrastructure
KPMG Uruguay**

Tel +598 2 902 4546
magdalenaperutti@kpmg.com

- Certified Public Accountant (CPA).
- Master of Science in Finance.
- Post graduate in Finance
- Project Finance Specialist,
- Financial Modelling Course,
- Financial Modelling Review Course,
- Sustainable Finance Specialist

Professional Experience

- +29 years at KPMG leading engagements related to project finance, modelling, business valuation, business financing, mergers and acquisitions, transaction services, management consulting, cost analysis, strategy, in prestigious national and international companies in Uruguay, Paraguay and other LATAM countries.
- She has vast experiences in infrastructure (roads, airports, ports, water, communication, transmission lines, social infrastructure), energy (wind, solar and green hydrogen), oil and gas, commercial, agriculture, industrial, services, insurance and financial sector.
- In particular she leads more than 80 engagement for more than USD 8bn related to:
 - Project finance structuring and financing (PPP, PPA, Leasing, private offtakers)
 - Modelling building
 - Modelling reviewing
 - Infrastructure Feasibility studies
 - Infrastructure valuation projects
 - M&A of infrastructure business
 - Sell side and buy side of infrastructure projects

Academic Experience

- She is a professor of “Corporate Finance” at the School of Economics and Administration of the Universidad de la República.
- She is a professor of “Valuation”, “M&A” and “Working Capital Management” in Grade and Master courses in Finance at the Universidad de la República, Universidad de Montevideo and Universidad Católica del Uruguay
- She is a professor of “Project Finance” at Universidad de Montevideo.

Languages

- Her native language is Spanish
- English: Speaks and writes very well

Professional work team



Marcelo Sibille

Senior Manager
Deal Advisory
KPMG Uruguay

Tel +598 2 902 4546
marcelosibille@kpmg.com

Professional Experience

- He joined the firm in 1998, currently in charge of the preparation of economic analysis reports, evaluation of investment projects advisory to foreign investors, business plan elaboration and application to the Investment Promotion Regime.

Professional Degrees & Specific Training

- Graduated from the Universidad de la República del Uruguay with the title of Economist in 2002.
- 1-year graduate program in Macroeconomic Prediction Techniques awarded by the Center of Economic Research in 2002.
- Postgraduate Specialization in Finance awarded by Facultad de Ciencias Económicas of the Universidad de la República in 2005.
- Specialization in Economics and Applied Statistics with SPSS awarded by the Department of Economics of Universidad Católica del Uruguay in 2008.
- Graduate course in Development and Financing of Infrastructures awarded by the Universidad Politécnica de Madrid in 2011.

Academic Experience

- Professor of Macroeconomics at the Universidad Católica del Uruguay.
- Professor of National Economy at the Universidad Católica del Uruguay.
- Professor of Economic Analysis for Corporate Business at the Universidad Católica del Uruguay.

Languages

- His native language is Spanish
- English: Speaks and writes very well

Professional work team



Andrés Aronovitz

Supervisor

**Deal Advisory
KPMG Uruguay**

Tel +598 2 902 4546
andresaronovitz@kpmg.com

Professional Experience

- He joined the firm in 2016 in the Advisory Services department, left in 2019 and then re joined in 2022. He is currently working as supervisor in the department of Deal Advisory.

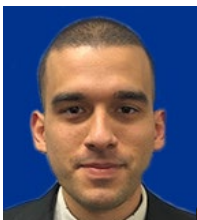
Professional Degrees & Specific Training

- Graduated from Universidad Torcuato di Tella in Buenos Aires, Argentina with the title of Master's Degree in Finance in 2017.
- Passed Level 2 of the CFA Program (June 2017).
- Graduated from Universidad Católica del Uruguay with the title of Public Accountant in 2015.

Languages

- His native language is Spanish
- English: Speaks and writes very well

Professional work team



Sebastián Esteban

Supervisor

**Deal Advisory
KPMG Uruguay**

Tel +598 2 902 4546
sebastianesteban@kpmg.com

Professional Experience

- He joined the firm in 2022 in the Advisory Services department. He is currently working as a supervisor in the department of Deal Advisory.
- From 2018 to 2022 he worked in the finance department of the Comando General del Ejército, providing accounting services to the Ministerio de Defensa, and providing services of Internal Audit for the different Militar Units.
- From 2020 to 2022 he worked of Internal Auditor in Skincare S.A. giving services of financial advisory and performing internal management control and advisory services on internal processes.

Professional Degrees & Specific Training

- Graduated from the Universidad de la República del Uruguay with the title of Public Accounting in 2019.
- Postgraduate Specialization in Finance from Universidad ORT Uruguay in 2021.

Languages

- His native language is Spanish
- English: Speaks and writes well.

Professional work team



**Mauricio da
Fontoura**

Supervisor

Deal Advisory
KPMG Uruguay

Tel +598 2 902 4546
mdafontoura@kpmg.com

Professional Experience

- He currently serves as a Supervisor in the Transactional Services department. He has worked in various engagement of corporate finance, including accounting and financial review of models, company valuation, and due diligence, in national and international companies in the commercial, infrastructure and services areas.
- In his work experience prior to joining the firm, he worked as a Control and Management Analyst, Budget and Management Control Assistant and worked in the Corporate Finance Consulting area of international firms

Professional Degrees & Specific Training

- Master of Science in Finance at Universidad de la República in 2024.
- Certified Public Accountant – Universidad de la República.

Languages

- His native language is Spanish
- English: Speaks and writes well.

Professional work team



Mateo Alonso

Associate

**Deal Advisory
KPMG Uruguay**

Tel +598 2 902 4546
mateoalonso1@kpmg.com

Professional Experience

- He joined the firm in 2026 in the Advisory Services department. He is currently working as associate in the department of Deal Advisory.
- From 2023 to 2026 he worked outside KPMG, structuring infrastructure projects and providing support in the development of financial models (project and corporate finance).

Professional Degrees & Specific Training

- Currently finishing his Bachelor in Economics at the Universidad de la República del Uruguay.
- Currently studying a Diploma Program in Evaluation of Renewable Energy and Storage Projects at the Universidad del CEMA of Argentina.

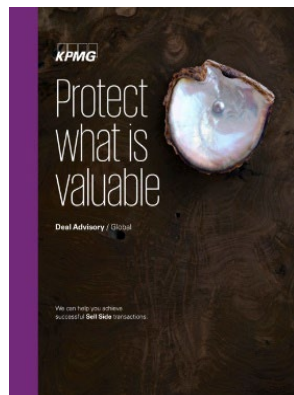
Languages

- His native language is Spanish
- English: Proficiency level in writing and speaking
- Italian: Proficiency level in writing and speaking

Other service lines overview



- 1 Buy Side:**
Acquiring a company, business, product line, or asset



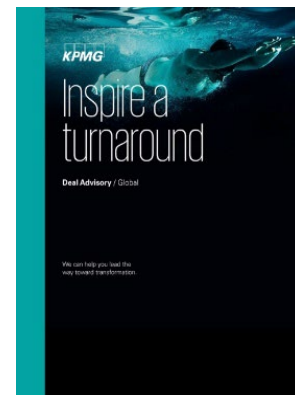
- 2 Sell Side:**
Divesting a company, business, product line, or asset



- 3 Fund:**
Raising money through an IPO or other investment



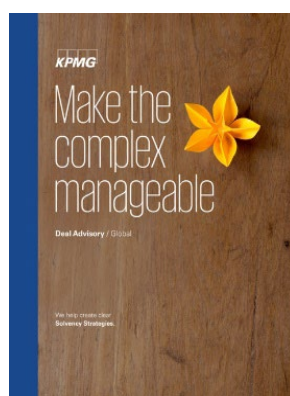
- 4 Partner:**
Joint ventures or other partnerships



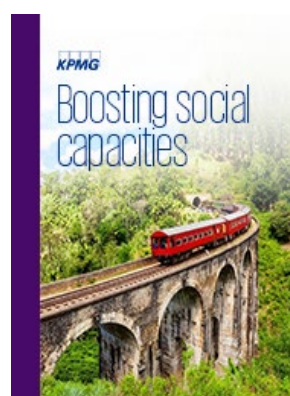
- 5 Turnaround:**
Fixing an underperforming business



- 6 Financial Restructuring:**
Reorganizing debt and equity capital



- 7 Solvency Strategies:**
Addressing financial, legal, and regulatory obligations



- 8 Infrastructure Project:**
Financial models and Financial, Legal and Tax Advisory



- 9 Fiscal Benefits Advisory:**
Maximize fiscal exemptions, in according with Uruguayan laws.